

Notice is hereby given of a Regular Meeting of the Nacogdoches City Council to be held August 18, 2015, beginning at 5:30 p.m. in the Council Chambers of City Hall, 202 E. Pilar Street, Nacogdoches, Texas, for the purpose of considering the following agenda items. All agenda items are subject to action.

PLEASE LIMIT PRESENTATIONS TO THREE MINUTES (UNLESS PRIOR APPROVAL IS OBTAINED)

1. Call to order.

2. PRESENTATIONS AND RECOGNITIONS:

- A. Receive annual report from Nacogdoches Youth Soccer Association. (Director of Community Services)
- 3. Items to be removed from Consent Agenda.
- 4. <u>CONSENT AGENDA:</u> Items included under the Consent Agenda require little or no deliberation by the Council. Approval of the Consent Agenda authorizes the City Manager or his designee to proceed with conclusion of each in accordance with staff recommendations as reflected in the minutes of this meeting.
 - A. Consider approval of minutes from regular session of August 4, 2015. (City Secretary)
 - B. Consider canceling the September 22, 2015 City Council Meeting. (City Manager)
 - C. Consider authorization for tax resale for property described as: Being Lot 22, Block 52, in the Wiley P. Rusk Survey, located in the City of Nacogdoches, Nacogdoches County, Texas; more particularly described in Volume 255, Page 351, Deed Records of Nacogdoches County, Texas. 1014 Devereaux Street, GEO (17-052-0022-000000) sold for \$1,500 to St. James Property, LLC. (City Secretary)
 - D. Consider authorization for tax resale for property described as: Tract 1: Lots 19 and 19-A, Block 52, and more particularly described in Volume 2554, Page 24, Official Property Records; Nacogdoches County, Texas 704 Hayward Street, GEO (17-052-0019-000000) sold for \$3,000 to St. James Property, LLC. (City Secretary)

REGULAR AGENDA:

- 5. **PUBLIC HEARING** on proposed 2015/2016 budget. (Director of Finance)
- 6. Consider amendment to City's partially self funded health insurance plan. (Bancorp South Insurance Services Representative.)
- 7. Receive Nacogdoches Convention and Visitor's Bureau annual report and consider approval of marketing plan. (CVB Interim Executive Director)
- 8. Receive Nacogdoches County Exposition Center annual report. (Exposition Center Manager)

- 9. Receive Nacogdoches Economic Development Corporation annual report and consider contract renewal. (NEDCO President)
- 10. Consider appointment of one member to Pine Grove Cemetery Board to fill vacancy. (Director of Community Services)

For the convenience of the audience, the Council may conduct Executive Session deliberation in the first floor conference room, Room 112, of City Hall. Re-opening of the open session for action, if any, on Executive Session items will be in City Council Chambers. Regular Session agenda items appropriate for Executive Session consideration may be moved into Executive Session for deliberation, but not action, upon proper announcement at the meeting by the presiding officer.

11. **EXECUTIVE SESSION**:

- A. Deliberation regarding Economic Development negotiations under Local Government Code Section 551.087 as follows:
 - 1. Discuss or deliberate regarding commercial or financial information the City received from business projects the City body seeks to have locate in the City of Nacogdoches and with which the City is conducting economic development negotiations; and
 - 2. Deliberate the offer of a financial or other incentive to business prospects described by Subdivision 1 above.
- 12. Open for action, if any, on Item 11-A-1.
- 13. Open for action, if any, on Item 11-A-2.
- 14. Adjourn.



This agenda is posted as required under G. C. Section 551.041. For more information or a copy of the Open Meetings Act, please contact the Attorney General of Texas at 1-800-252-8011; the City Secretary at 936/559-2504 or visit the City of Nacogdoches web site at www.ci.nacogdoches.tx.us.

The Nacogdoches City Council Chambers are wheelchair accessible and accessible parking spaces are available. Requests for accommodations or interpretive services must be made 48 hours prior to this meeting. Please contact the City Secretary's office at (936) 559-2504 or FAX (936) 559-2912 for further information.

| CERTIFICATION certify that the notice of meeting was posted in the directory outside of City Hall, 202 E. Pilar Street, Nacogdoches, Texas on Friday, August 14, 2015 at 5:00 p.m. Lila Fuller, City Secretary certify that the attached notice and agenda of items to be considered by the City Council was removed by me from the directory outside of City Hall on the day of August 2015. | | | | | |
|--|-----------------------------|--|--|--|--|
| I certify that the notice of meet August 14, 2015 at 5:00 p.m. | ing was posted in the direc | ctory outside of City Hall, 202 E. Pilar Street, Nacogdoches, Texas on Friday, | | | |
| | Lil | a Fuller, City Secretary | | | |
| • | U | be considered by the City Council was removed by me from the directory | | | |
| Name: | Title: | | | | |



ITEM NO. 2-A

CITY OF NACOGDOCHES AGENDA INFORMATION SHEET:

PROJECT: Receive Annual Report from Nacogdoches Youth Soccer Association

MEETING DATE: August 18, 2015

DESCRIPTION: Receive annual report.

CLTY CONTACT: Brian W. Bray, Director of Community Services, 936-559-2935,

brayb@ci.nacogdoches.tx.us

Wally Crittenden, Youth Soccer Association

ATTACHMENTS: None



ITEM NO. 4-A

CITY OF NACOGDOCHES AGENDA INFORMATION SHEET:

PROJECT: CONSENT AGENDA: Consider approval of minutes from regular meeting of

August 4, 2015.

MEETING DATE: August 18, 2015

CLTY CONTACT: Lila Fuller, City Secretary - 559-2504

ATTACHMENTS: Minutes

Minutes unofficial until approved by City Council

MINUTES Regular Session Nacogdoches City Council August 4, 2015 – 5:30 p.m. City Council Room – City Hall 202 E. Pilar Street



Regular Session:

Those Present:

Mayor Pro Tem Shelley Brophy; Council members Roy Boldon, Mike Keller and David Norton; City Manager Jim Jeffers, City Attorney Rob Atherton and City Secretary Lila Fuller

1. Call to Order.

Mayor Pro Tem Brophy at 5:30 p.m. A quorum was established. Mayor Van Horn had an excused absence.

2. PRESENTATIONS AND RECOGNITIONS:

3. Items to be removed from Consent Agenda.

None.

- 4. <u>CONSENT AGENDA:</u> Items included under the Consent Agenda require little or no deliberation by the Council. Approval of the Consent Agenda authorizes the City Manager or his designee to proceed with conclusion of each in accordance with staff recommendations as reflected in the minutes of this meeting.
 - A. Consider approval of minutes from the regular session of July 21, 2015.

Approved as presented.

B. Consider authorization for tax resale for property described as: Being Lot 10, Block 1, Rho Cox Subdivision in the City of Nacogdoches, Nacogdoches County, TX; more fully described in Volume 451, Page 42, Deed Records, Nacogdoches County, Texas located at on Lampkin Street. GEO (18-153-6101-010000).

Approved as presented.

Council member Norton moved to approve the consent agenda as presented. The motion was seconded by Council member Boldon and unanimously passed.

REGULAR AGENDA:

5. Receive Nacogdoches Youth Baseball Association annual report.

Jonathan Adams, NYBA board member, presented a brief report on the activities of the association. He stated they had 640 participants, which was a 5% increase from the previous year. He reviewed improvements and equipment the association had contributed to the ballpark facilities since 2011 at a total of \$207,693. He stated the current project was construction of a second restroom/concession stand at an estimated cost of \$70,000. He commended the City Parks Department employees for the job they do to prepare the fields for play and stated they have a good working relationship with them.

Mr. Adams reviewed current needs at the facilities, to include a protective cover for the new playground equipment to prevent injuries due to foul balls, and the need for sidewalks to the different areas of the park. Adams further stated the association holds

a fundraiser each year, as well as tournaments to generate revenue above the participations fees in order to assist with improvements at the ballpark.

6. Receive presentation on proposed 2015-2016 budget, and set public hearing date for budget.

Pam Curbow, director of finance, reviewed the proposed budget by fund. She stated property tax valuations were down, but over \$17,000,000 in new property was added to the tax roll. She stated the proposed tax rate was \$0.5681 per \$100 valuation which would generate over \$95,000 in new revenue and over \$100,000 of new M&O revenue due to a decrease in the debt rate.

Proposed revenues and expenses by fund were:

General Fund revenues: \$23,027,825 General fund expenses: \$22,965,292

She explained revenues proposed a 4% sales tax increase, and expenditures included a 14% increase in insurance premiums over last year, and expenses as a result of the cost of living adjustment given to employees in April of this year. She reviewed capital equipment funded in the General Fund in the amount of \$248,500, and capital improvements totaling \$1,392,000, to include replacement of the gym floor, parking lot paving, cover for the playground at the baseball park, Starr Avenue and Austin Street right-of-way expenses and the street paving program. She also explained a new fire engine in the amount of \$450,000 and annual police patrol car replacements in the amount of \$265,000 were funded in the Equipment Replacement Fund.

Utility Fund revenues: \$18,263,000 Utility Fund expenses: \$14,086,390

Curbow stated the revenues proposed a utility rate increase which would be brought to the City Council for consideration at a meeting in the near future. She further explained expenditures did not include depreciation. She reviewed capital equipment funded in the Utility Fund in the amount of \$352,300 and capital improvements totaling \$9,500,000, to include water distribution system and water well improvements, utility relocations, grit removal system replacement and Banita Creek sewer line replacement.

Sanitation Fund revenues: \$5,822,500 Sanitation Fund expenses: \$4,570,329

She explained Sanitation Fund revenue calculations were based on sanitation rates, and expenditures did not include landfill pit closures. In review of capital equipment funded in the Sanitation Fund in the amount of \$1,215,000 and capital improvements totaling \$325,000 she stated the expenditures were usual maintenance items.

Ms. Curbow reviewed the budget calendar and explained with no tax rate increase proposed, only one public hearing would be needed, with final adoption of the budget on September 8.

Council member Boldon asked for clarification on the street paving projects and if Rayburn Drive would be paved as part of the program.

Council member Keller confirmed the water well funds were a rollover from the current year.

There being no further discussion, Council member Norton moved to set the public hearing to receive public comment on the proposed budget for FY 2015-16 for August 18 as presented. The motion was seconded by Council member Keller and unanimously passed.

7. Consider adopting an amended resolution setting the public hearing dates for annexation of Nacogdoches County Exposition Center.

Larissa Philpot, city planner explained that due to the city council dates being changed for September to accommodate the budget approval process, the dates adopted by Resolution No. 1180-7-15 were no longer correct. She stated the public hearing dates

for the annexation of the Nacogdoches County Exposition Center property would need to be held on September 8 and 15, 2015 to meet the annexation requirements.

Council member Keller moved to adopt a resolution amending previously adopted public hearing dates for annexation of the Nacogdoches County Exposition Center, holding the public hearings on September 8 and 15 as presented. The motion was seconded by Council member Norton and unanimously passed. (Resolution No. 1181-8-15)

8. Consider terminating consulting agreement between City, SFASU and Washington DC consultant, Meyers and Associates.

City Manager Jim Jeffers stated the city had been in an agreement with Meyers and Associates for 15 years in cooperation with SFASU to address legislative earmarks in the past. He stated the City and SFA were very successful in obtaining such earmarks with the help of Meyers and Associates, but the elimination of earmarks in recent years lessons the value of the agreement. He stated SFA was in agreement that the City should terminate its contract with Meyers and Associates, which would only require a 30-day cancellation notice.

Council member Norton moved to authorize the termination of the contract with Meyers and Associates as presented. The motion was seconded by Council member Boldon and unanimously passed.

9. Consider the appointment of one member to the Zoning Board of Adjustments to fill vacancy left by William Schlenzsky.

Mayor Pro Tem Brophy moved to appoint Jeff Hamilton to a one-year term to fill the vacancy left by William Schlenzsky on the Zoning Board of Adjustments. The motion was seconded by Council member Norton and unanimously passed.

10. Consider calling for applications for vacant position on the Convention and Visitor's Bureau Board.

After a brief discussion of the application and selection process, Council member Keller moved to accept applications until Friday, August 21, 2015 for the vacant position of Robin Land on the CVB, using the same selection process as before, with the City Manager, HR Director and Council member Brophy serving as the interview committee. The motion was seconded by Council member Boldon and unanimously passed.

11. EXECUTIVE SESSION:

- A. Deliberation regarding Economic Development negotiations under Local Government Code Section 551.087 as follows:
 - Discuss or deliberate regarding commercial or financial information that the City has received from a business projects that the City body seeks to have locate in the City of Nacogdoches and with which the City is conducting economic development negotiations; and
 - 2. Deliberate the offer of a financial or other incentive to business prospects described by Subdivision 1 above.

No Executive Session was held.

| 12. Ad _. | journ. |
|---------------------|--------|
|---------------------|--------|

| Mayor | Pro | Tem | Brophy | adjourned | meeting | at 6:06 | p.m |
|-------|-----|-----|---------------|-----------|---------|---------|-----|
| | | | | | | | |

| ATTEST: | Mayor Pro Tem Shelley Brophy City Council City of Nacogdoches |
|-----------------------------|---|
| Lila Fuller, City Secretary | |



ITEM NO. 4-B

CITY OF NACOGDOCHES AGENDA INFORMATION SHEET:

PROJECT: CONSENT AGENDA: Consider canceling the September 22 City Council meeting

MEETING DATE: August 18, 2015

DESCRIPTION: The City Council meeting scheduled for September 22 falls during the TML

Annual Conference. Staff is recommending this meeting be cancelled due to a

majority of the City Council members attending the conference.

COST: None

RECOMMENDED

ACTION: Cancel the regular meeting set for September 22, 2015

CLTY CONTACT: Jim Jeffers, City Manager - 559-2501 jjeffers@ci.nacogdoches.tx.us

ATTACHMENTS: None



ITEM NO. 4-C

CITY OF NACOGDOCHES AGENDA INFORMATION SHEET:

PROJECT: CONSENT AGENDA: Consider authorization for tax resale for property

described as:

Being Lot 22, Block 52, in the Wiley P. Rusk Survey, located in the City of Nacogdoches, Nacogdoches County, Texas: more particularly described in Volume 255, Page 351, Deed Records of Nacogdoches County, Texas. 1014

Devereaux Street, GEO (17-052-0022-00000)

MEETING DATE: August 18, 2015

DESCRIPTION: The City of Nacogdoches, as a taxing entity, has been requested on behalf of

Nacogdoches ISD to approve the sale of property described above to St.

James Property, LLC for \$1,500.

COST: None

SCHEDULE: Upon approval, a Tax Resale Deed will be executed by all taxing entities.

RECOMMENDED

ACTION: Approve sale of property as presented.

CLTY CONTACT: Jim Jeffers, City Manager – 559-2501

ATTACHMENTS: Description of Property

Tax Resale Deed is available from the City Secretary

Minimum Bid at Auction: \$ 2,454.00

Appraised Value: \$ 5,000.00

Struck Off To: NACOGDOCHES ISD

Original Owner: Unknown Heirs of Pearl Johnson, et al

Suit No: 1329511

Property: Being Lot 5, Block 2, in the City of Nacogdoches, Texas; more fully described in Volume 98, Page

148, Nacogdoches County, Texas. GEO (17-022-0005-050000) 314 S Church St.

Tax Sale Date: May 5, 2015

Minimum Bid at Auction: \$ 10,985.00

Appraised Value: \$ 15,950.00

Struck Off To: NACOGDOCHES ISD

Original Owner: Unknown Heirs of Nina Dixon Ferguson, et al

Suit No: 1430034

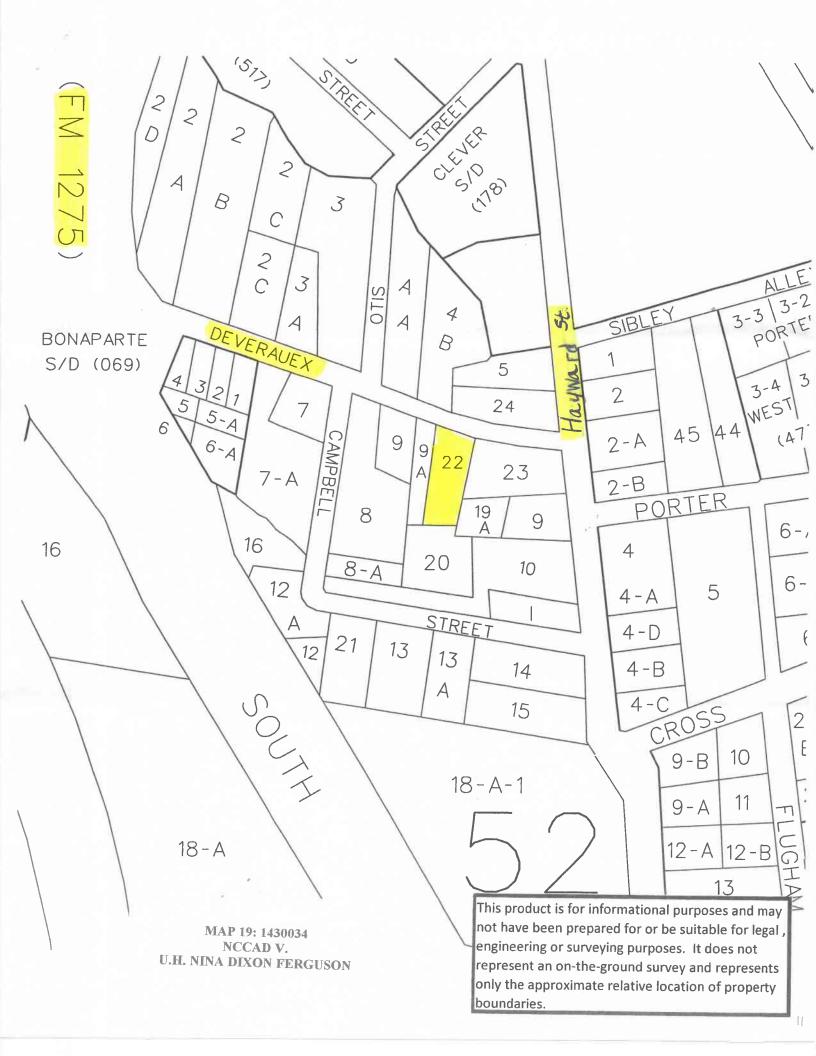
Property: Being Lot 22 Block 52 in the Wiley P. Rusk Survey, located in the City of Nacogdoches, Nacogdoches County, Texas; more particularly described in Volume 255, Page 351, Deed Records of

Nacogdoches County, Texas. GEO (17-052-0022-000000) 1014 Devereaux St.

Tax Sale Date: May 5, 2015

Minimum Bid at Auction: \$ 2,892.00

Appraised Value: \$1,500.00





ITEM NO. 4-D

CITY OF NACOGDOCHES AGENDA INFORMATION SHEET:

PROJECT: CONSENT AGENDA: Consider authorization for tax resale for property

described as:

Tract 1: Being described as Lots 19 and 19-A, Block 52, and more particularly described in Volume 2554, Page 24, Official Property Records: Nacogdoches

County, Texas 704 Hayward Street, GEO (17-052-0019-000000)

MEETING DATE: August 18, 2015

DESCRIPTION: The City of Nacogdoches, as a taxing entity, has been requested on behalf of

Nacogdoches ISD to approve the sale of property described above to St.

James Property, LLC for \$3,000.

COST: None

SCHEDULE: Upon approval, a Tax Resale Deed will be executed by all taxing entities.

RECOMMENDED

ACTION: Approve sale of property as presented.

CLTY CONTACT: Jim Jeffers, City Manager – 559-2501

ATTACHMENTS: Description of Property

Tax Resale Deed is available from the City Secretary

Nacogdoches County, TX. GEO (18-405-6302-005010) Muckleroy Street

Tax Sale Date: February 7, 2012 Minimum Bid at Auction: \$6,759.00

Appraised Value: \$1,980.00

Struck Off To: NACOGDOCHES ISD

Original Owner: Richard M. Mucklerov, et al.

12 Suit No: 1228097

Property:

TRACT 1: Being described as Lots 19 and 19-A, Block 52, and more

particularly described in Volume 2554, Page 24,Official Property Records; Nacogdoches County, Texas.

GEO (17-052-0019-000000) 704 Hayward St.

Tax Sale Date: April 2, 2013

Minimum Bid at Auction: \$7,587.00

Appraised Value: \$ 3,000.00

Struck Off To: NACOGDOCHES ISD

TRACT 2: Being described as Lot 8 B, Block 32, and more particularly described in Volume 2554, Page 28, Official Property Records; Nacogdoches County, Texas. GEO (17-032-0008-020000) 602 S. Pecan St.

13 Tax Sale Date: April 2, 2013

Minimum Bid at Auction: \$ 4,977.00

Appraised Value: \$4,000.00

Struck Off To: NACOGDOCHES ISD

Original Owner: Apolonia Hernandez, et al

Suit No: 1228464

Property:

Tract 1: Being LOTS 26-2-A, 26-2-B, 26-3-B, and 26-2-A-1, Block 32, of the THOMAS ESTATE

14 SUBDIVISION, Nacogdoches County, Texas; more fully described in Volume 1973, Page 174, Official Public Records of Nacogdoches County, Texas. GEO (17-032-0026-020100)709 S Pecan

Tax Sale Date: November 4, 2014 Minimum Bid at Auction: \$ 6,075.00

Appraised Value: \$5,000.00

Struck Off To: NACOGDOCHES ISD

Tract 2: Being LOT 26-4-A, BLOCK 32, of the THOMAS ESTATE SUBDIVISION, Nacogdoches County, Texas; more fully described in Volume 1973, Page 174, Official Public Records of Nacogdoches County, 15 Texas. GEO (17-032-0026-040100) S. Fredonia St

Tax Sale Date: November 4, 2014

Minimum Bid at Auction: \$ 2,150.00

Appraised Value: \$ 3,000.00

Struck Off To: NACOGDOCHES ISD

Original Owner: Derek Crawford, et al

Suit No: 1228627 16

Property: Being Lots one (1) and two (2), Block Four (4) of Carrizo Creek Mobile Home Subdivision; more fully described in Volume 1554, Page 177 Official Property Records, of Nacogdoches County Texas. Also located on property a 16x76 Fleetwood Model Mobile Home, Label Number RAD1038184, Serial Number TXFLV12A29942FD11, Nacogdoches County, TX. GEO (06-085-0004-001000) Kevin St.

MOBILE HOME IS NO LONGER LOCATED ON PROPERTY

Tax Sale Date: May 5, 2015

Minimum Bid at Auction: \$15,935.00

Appraised Value: \$5,500.00

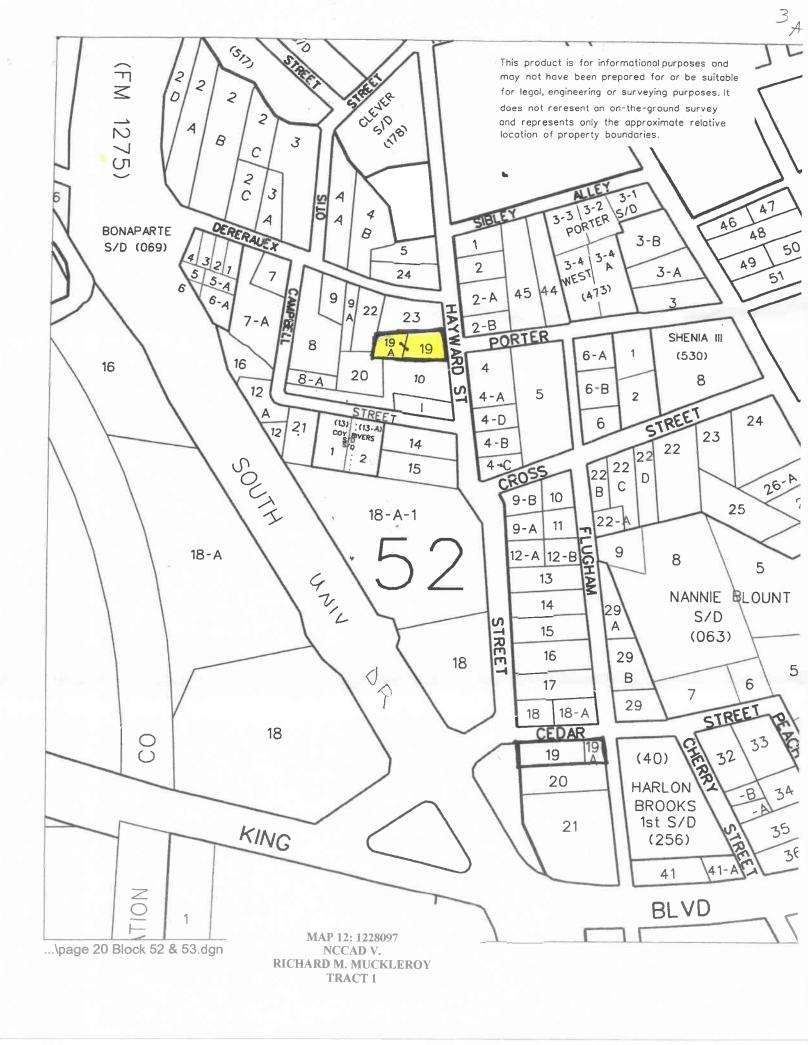
Struck Off To: NACOGDOCHES ISD

Original Owner: Unknown Heirs of Tom and Bertha Thomas, et al

Suit No: 1329474

17 Property: Being Lot 41, Block 53, in the City of Nacogdoches, Nacogdoches County, TX; more fully described in Volume 465, Page 623, Deed Records of Nacogdoches County, Texas. GEO (17-053-0041-000000) 1023 Fulgham St

Tax Sale Date: May 5, 2015





ITEM NO. 5

CITY OF NACOGDOCHES AGENDA INFORMATION SHEET:

PROJECT: Public Hearing on Proposed 2015 / 2016 Budget

MEETING DATE: August 18, 2015

DESCRIPTION: Public hearing on the proposed 2015 / 2016 Budget

RECOMMENDED

ACTION: No action required

CLTY CONTACT: Pamela R Curbow, Director of Finance - 559-2526

ATTACHMENTS: 2015 / 2016 Proposed Budget



Proposed Budget 2015-2016

Updated 8/7/2015

1 acoeco con in Texas

Per Section 102.005(b) of the Texas Local Government Code:

This budget will raise more total property taxes than last year's budget by \$150,341 or 1.8%, and of that amount \$96,891 is tax revenue to be raised from new property added to the tax roll this year.

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<u>City of Nacogdoches</u> 2015 / 2016 Proposed Tax Rate

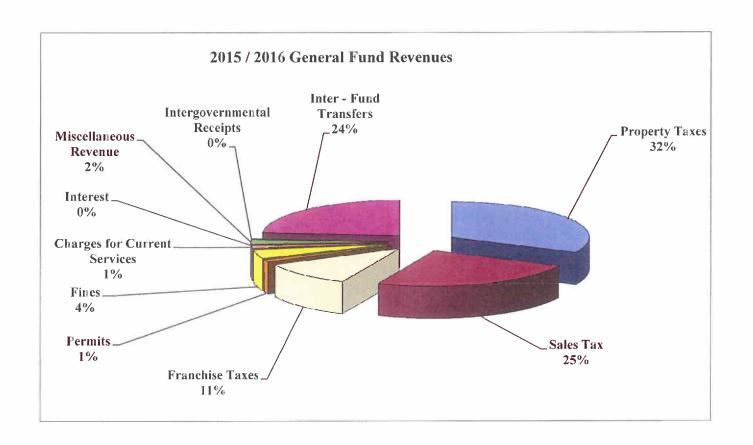
| | Pr | **Propose 2015 / 201 operty Tablection I | 6 axes |
|---|----------|--|---------------|
| Assessed Value | | \$ | 1,491,788,100 |
| Tax Rate per \$100 Valuation | 0.568109 | \$ | 8,474,982 |
| Operations | 0.497725 | \$ | 7,425,002 |
| Debt | 0.070375 | \$ | 1,049,846 |
| | | \$ | 8,474,848 |
| Operations Estimated Current Tax Collections | | \$ | 7,225,000 |
| Estimated Current Tax Collections | | \$ | 100,000 |
| Estimated Penalty & Interest Collections | | \$ | 100,000 |
| | | \$ | 7,425,000 |
| <u>Debt</u> | | | |
| 2009 General Obligation Refunding Bonds Estimated Current Tax Collections | | \$ | 339,080 |
| Estimated Current Tax Collections Estimated Delinquent Tax Collections | | \$ | 6,920 |
| Debt Requirements for Fiscal Year | 0.023194 | \$ | 346,000 |
| 2010 General Obligation Refunding Bonds | | | |
| Estimated Current Tax Collections | | \$ | 208,055 |
| Estimated Delinquent Tax Collections | | \$ | 4,245 |
| Debt Requirements for Fiscal Year | 0.014231 | \$ | 212,300 |
| 2012 General Obligation Refunding Bonds | | Ġ. | 481,720 |
| Estimated Current Tax Collections Estimated Delinquent Tax Collections | | \$ \$ | 9,830 |
| Debt Requirements for Fiscal Year | 0.032950 | \$ | 491,550 |
| | 0.070375 | \$ | 1,049,850 |

<u>City of Nacogdoches</u> 2015 / 2016 General Fund Summary

| | | | Operating | R | estricted | | Total |
|--|--------------------------|----------------|---|----|-----------|----------------|---|
| October 1, 2015 Estimated Cash Reserves | | \$ | 8,765,636 | \$ | 704,890 | \$ | 9,470,526 |
| 2015 / 2016 Budget Revenues | | | | | | | |
| Property Taxes | | \$ | 7,436,000 | | | \$ | 7,436,000 |
| Sales Tax | | \$ | 5,695,000 | | | \$ | 5,695,000 |
| Franchise Taxes | | \$ | 2,472,500 | \$ | 75,000 | \$ | 2,547,500 |
| Permits | | \$ | 227,000 | | , | \$ | 227,000 |
| Fines | | \$ | 880,000 | \$ | 55,000 | \$ | 935,000 |
| Charges for Current Services | | \$ | 303,500 | | • | \$ | 303,500 |
| Interest | | \$ | 10,000 | | | \$ | 10,000 |
| Miscellaneous Revenue | | \$ | 494,300 | | | \$ | 494,300 |
| Intergovernmental Receipts | | \$ | 40,950 | | | \$ | 40,950 |
| Inter - Fund Transfers | | \$ | 5,468,575 | | | \$ | 5,468,575 |
| Total 2015 | /2016 Budget Revenues | \$ | 23,027,825 | \$ | 130,000 | \$ | 23,157,825 |
| | Total Available Funds | \$ | 31,793,461 | \$ | 834,890 | \$ | 32,628,351 |
| | rotal manager tands | 110 | 21,170,101 | Ψ | 02 1,07 0 | • | ,, |
| 2015 / 2016 Budget Expenditures | | e. | 4.007.340 | • | £0 £10 | ¢. | 1 010 050 |
| General Government | | \$ | 4,867,349 | \$ | 52,510 | \$ | 4,919,859 |
| Public Safety | | \$ | 13,900,162 | | | \$ | 13,900,162 |
| Highways | | \$ | 1,403,457 | | | \$ | 1,403,457 |
| Cultural & Recreational | | \$ | 2,547,324 | | | \$ | 2,547,324 |
| Inter - Fund Transfers | 19 | \$ | 248,000 | | | \$ | 248,000 |
| Total 2015 / 2 | 016 Budget Expenditures | \$ | 22,966,292 | \$ | 52,510 | \$ | 23,018,802 |
| 2015 / 2016 Capital Improvement Projects Budge Committed Projects: Gym Floor Replacement Parking Lot Repaving Program Dane Shaw Playground Cover Annual Street Rehab (incl sidewalks) | t - Reserve Funds | \$ \$ \$ | 40,000 52,000 50,000 1,000,000 | | | \$ \$ \$ | 40,000 52,000 50,000 1,000,000 |
| Austin Street Widening - ROW Share | | \$ | 150,000 | | | \$ | 150,000 |
| Starr Ave (West) Widening and Sidewalks | | \$ | 100,000 | | | \$ | 100,000 |
| Total Committed Capit | al Improvements Projects | \$ | 1,392,000 | \$ | ÷ | \$ | 1,392,000 |
| 2015 / 2016 Capital Equipment Budget - Reserve | | | | | | | |
| Update Brick Street News Equipment - PEG | Funds | | | \$ | 15,325 | \$ | 15,325 |
| CyanoSafe Free Standing Fuming Chamber | | \$ | 10,000 | | | \$ | 10,000 |
| Spillman GIS VMWare additions | | \$ | 6,500 | | | \$ | 6,500 |
| Spillman Server Upgrade | | \$ | 13,000 | | | \$ | 13,000 |
| Replace Battalion Chief Truck | | \$ | 33,000 | | | \$ | 33,000 |
| Replacement Truck - Inspections | | \$ | 22,000 | | | \$ | 22,000 |
| Replacement Truck - Animal Control | | \$ | 24,000 | | | \$ | 24,000 |
| WiFi Speed Upgrade | | \$ | 30,000 | | | \$ | 30,000 |
| Boom Mower | | \$ | 110,000 | | | \$ | 110,000 |
| | Total Capital Equipment | \$ | 248,500 | \$ | 15,325 | \$ | 263,825 |
| September 30, 2016 Estimated Ending Balance | | \$ | 7,186,669 | \$ | 767,055 | \$ | 7,953,724 |
| | Total Allocated Funds | \$ | 31,793,461 | \$ | 834,890 | \$ | 32,628,351 |
| 25% Reserve Requirement | | \$ | 5,741,573 | | | | |
| Excess over Reserve Requirement | | \$ | 1,445,096 | | | | |

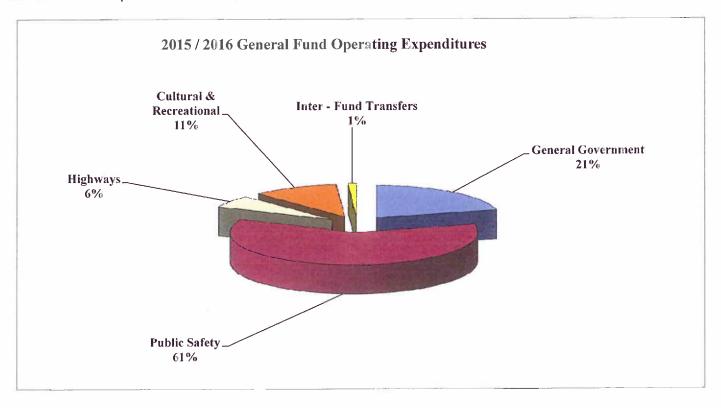
<u>City of Nacogdoches</u> 2015 / 2016 General Fund Revenues

| | | | | | | March | | | | |
|------------------------------|----|--------------|----|--------------|----|--------------|----|---------------|-----|--------------|
| | Ac | tual Balance | Ac | tual Balance | Ac | tual Balance | Ac | dopted Budget | Pro | posed Budget |
| | 2 | 2012 / 2013 | 2 | 2013 / 2014 | 2 | 2014 / 2015 | | 2014 / 2015 | | 2015 / 2016 |
| Property Taxes | \$ | 6,730,963 | \$ | 6,771,292 | \$ | 7,000,852 | \$ | 7,167,500 | \$ | 7,436,000 |
| Sales Tax | \$ | 5,469,337 | \$ | 5,480,115 | \$ | 2,846,167 | \$ | 5,412,000 | \$ | 5,695,000 |
| Franchise Taxes | \$ | 2,536,336 | \$ | 2,641,733 | \$ | 466,104 | \$ | 2,575,000 | \$ | 2,547,500 |
| Permits | \$ | 362,349 | \$ | 245,491 | \$ | 149,980 | \$ | 333,500 | \$ | 227,000 |
| Fines | \$ | 1,029,713 | \$ | 945,939 | \$ | 491,719 | \$ | 1,055,000 | \$ | 935,000 |
| Charges for Current Services | \$ | 285,233 | \$ | 296,262 | \$ | 175,099 | \$ | 350,000 | \$ | 303,500 |
| Interest | \$ | 38,675 | \$ | 27,339 | \$ | 13,944 | \$ | 25,000 | \$ | 10,000 |
| Miscellaneous Revenue | \$ | 534,390 | \$ | 491,020 | \$ | 290,207 | \$ | 462,800 | \$ | 494,300 |
| Intergovernmental Receipts | \$ | 50,780 | \$ | 54,991 | \$ | 1,050 | \$ | 44,050 | \$ | 40,950 |
| Inter - Fund Transfers | \$ | 5,223,474 | \$ | 5,517,837 | \$ | 2,728,721 | \$ | 5,458,442 | \$ | 5,468,575 |
| | | | | | | | | | | |
| Total General Fund Revenues | \$ | 22,261,251 | \$ | 22,472,018 | \$ | 14,163,844 | \$ | 22,883,292 | \$ | 23,157,825 |



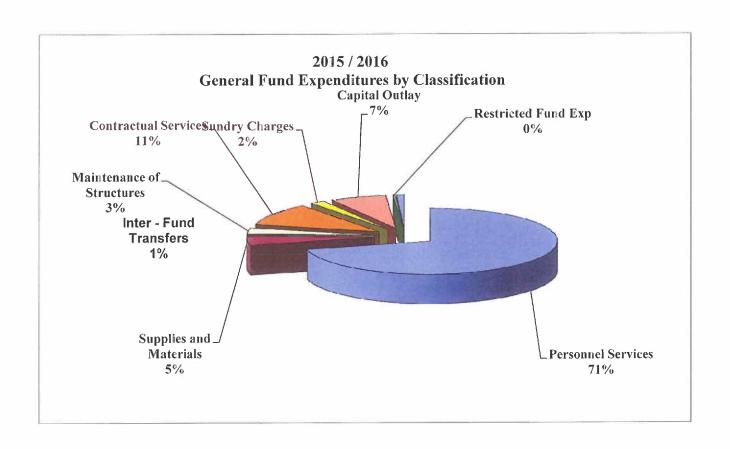
<u>City of Nacogdoches</u> 2015 / 2016 General Fund Expenditures by Function

| | | | | | | March | | | | | |
|---|----|--------------|-------------|--------------|----|--------------|--------------|---------------|-------------|--------------|--|
| | Ac | tual Balance | Ac | tual Balance | Ac | tual Balance | \mathbf{A} | dopted Budget | Pro | posed Budget | |
| | | 2012 / 2013 | 2013 / 2014 | | 2 | 2014 / 2015 | | 2014/2015 | 2015 / 2016 | | |
| General Government | \$ | 4,612,815 | \$ | 4,651,067 | \$ | 2,333,117 | \$ | 4,908,334 | \$ | 4,867,349 | |
| Public Safety | \$ | 13,209,549 | \$ | 13,379,812 | \$ | 6,447,514 | \$ | 13,602,182 | \$ | 13,900,162 | |
| Highways | \$ | 1,366,825 | \$ | 1,358,163 | \$ | 539,974 | \$ | 1,376,440 | \$ | 1,403,457 | |
| Cultural & Recreational | \$ | 2,265,525 | \$ | 2,218,856 | \$ | 1,005,171 | \$ | 2,395,613 | \$ | 2,547,324 | |
| Inter - Fund Transfers | \$ | 108,819 | \$ | 109,501 | \$ | 80,000 | \$ | 303,000 | \$ | 248,000 | |
| Total General Fund Operating Expenditures | \$ | 21,563,533 | \$ | 21,717,399 | \$ | 10,405,775 | \$ | 22,585,569 | \$ | 22,966,292 | |
| Capital Improvements | \$ | 670,823 | \$ | 647,606 | \$ | 41,902 | \$ | 1,233,150 | \$ | 1,640,500 | |
| Restricted Fund Expenditures | \$ | 20,593 | \$ | 171,710 | \$ | 25,153 | \$ | 71,710 | \$ | 67,835 | |
| Total General Fund Expenditures | \$ | 22,254,948 | \$ | 22,536,715 | \$ | 10,472,830 | \$ | 23,890,429 | \$ | 24,674,627 | |



<u>City of Nacogdoches</u> 2015 / 2016 General Fund Expenditures by Classification

| | | | | | | March | | | | |
|---------------------------|------|---------------|----|--------------|----|--------------|-----|--------------|-----|--------------|
| | A | ctual Balance | Ac | tual Balance | Ac | tual Balance | Ad | opted Budget | Pro | posed Budget |
| | | 2012 / 2013 | 2 | 2013 / 2014 | 2 | 2014 / 2015 | - 2 | 2014 / 2015 | 2 | 2015 / 2016 |
| Personnel Services | \$ | 16,423,282 | \$ | 16,674,036 | \$ | 8,184,218 | \$ | 17,177,505 | \$ | 17,553,364 |
| Supplies and Materials | \$ | 1,085,528 | \$ | 1,060,254 | \$ | 370,270 | \$ | 1,106,964 | \$ | 1,116,688 |
| Maintenance of Structures | \$ | 856,186 | \$ | 808,582 | \$ | 297,576 | \$ | 822,592 | \$ | 735,310 |
| Contractual Services | \$ | 2,606,832 | \$ | 2,599,875 | \$ | 1,265,325 | \$ | 2,736,538 | \$ | 2,722,840 |
| Sundry Charges | \$ | 393,912 | \$ | 467,231 | \$ | 208,228 | \$ | 438,970 | \$ | 462,090 |
| Capital Outlay | \$ | 758,154 | \$ | 645,525 | \$ | 41,902 | \$ | 1,233,150 | \$ | 1,768,500 |
| Restricted Fund Exp | \$ | 20,593 | \$ | 171,710 | \$ | 25,312 | \$ | 71,710 | \$ | 67,835 |
| Inter - Fund Transfers | \$ | 110,462 | \$ | 109,501 | \$ | 80,000 | \$ | 303,000 | \$ | 248,000 |
| T`ota | 1 \$ | 22,254,949 | \$ | 22,536,715 | \$ | 10,472,830 | \$ | 23,890,429 | \$ | 24,674,627 |



<u>City of Nacogdoches</u> 2015 / 2016 General Fund Expenditures by Department

| | | | | | | March | | | | |
|--|-----|--------------|----|--------------|----|--------------|----|--------------|----|---------------|
| | Ac | tual Balance | A | tual Balance | Ac | tual Balance | Ad | opted Budget | Pr | oposed Budget |
| | 2 | 012 / 2013 | | 2013 / 2014 | 2 | 2014/2015 | 2 | 2014 / 2015 | | 2015 / 2016 |
| City Council | \$ | 17,771 | \$ | 19,411 | \$ | 14,870 | \$ | 21,525 | \$ | 22,175 |
| City Manager | \$ | 320,631 | \$ | 318,817 | \$ | 154,501 | \$ | 316,435 | \$ | 328,105 |
| Municipal Court | \$ | 290,284 | \$ | 285,519 | \$ | 133,139 | \$ | 307,395 | \$ | 299,947 |
| City Secretary | \$ | 188,066 | \$ | 193,818 | \$ | 95,886 | \$ | 200,055 | \$ | 118,341 |
| Finance | \$ | 276,595 | \$ | 387,648 | \$ | 187,449 | \$ | 395,200 | \$ | 418,576 |
| Information Technology | \$ | 271,195 | \$ | 253,486 | \$ | 133,264 | \$ | 284,078 | \$ | 295,287 |
| Human Resources | \$ | 266,252 | \$ | 250,092 | \$ | 142,552 | \$ | 284,045 | \$ | 302,942 |
| Legal | \$ | 229,344 | \$ | 236,664 | \$ | 121,022 | \$ | 248,430 | \$ | 249,764 |
| Planning & Zoning | \$ | 167,125 | \$ | 151,103 | \$ | 82,610 | \$ | 166,870 | \$ | 184,640 |
| Building Maintenance | \$ | 342,475 | \$ | 332,333 | \$ | 163,225 | \$ | 377,975 | \$ | 357,556 |
| Purchasing | \$ | 66,535 | \$ | - | \$ | - | \$ | 224 | \$ | - |
| Main Street | \$ | 94,592 | \$ | 136,683 | \$ | 80,843 | \$ | 114,780 | \$ | 138,332 |
| Vehicle Maintenance | \$ | 307,019 | \$ | 319,432 | \$ | 154,651 | \$ | 331,285 | \$ | 340,380 |
| Engineering | \$ | 391,253 | \$ | 410,074 | \$ | 220,776 | \$ | 515,610 | \$ | 529,236 |
| Non-Departmental | \$_ | 1,383,678 | \$ | 1,355,985 | \$ | 648,329 | \$ | 1,344,651 | \$ | 1,282,068 |
| General Govt. | \$ | 4,612,815 | \$ | 4,651,067 | \$ | 2,333,117 | \$ | 4,908,334 | \$ | 4,867,349 |
| Police | \$ | 6,888,026 | \$ | 7,189,439 | \$ | 3,549,506 | \$ | 7,344,527 | \$ | 7,481,891 |
| Fire | \$ | 5,471,997 | \$ | 5,344,129 | \$ | 2,503,210 | \$ | 5,472,870 | \$ | 5,624,681 |
| Emergency Mgmt | \$ | 18,389 | \$ | 13,219 | \$ | - | \$ | - | \$ | - |
| Inspection | \$ | 448,632 | \$ | 357,206 | \$ | 140,108 | \$ | 331,895 | \$ | 364,449 |
| Animal Control | \$ | 382,505 | \$ | 475,820 | \$ | 254,690 | \$ | 452,890 | \$ | 429,141 |
| Public Safety | \$ | 13,209,549 | \$ | 13,379,812 | \$ | 6,447,514 | \$ | 13,602,182 | \$ | 13,900,162 |
| Historic Sites | \$ | 118,700 | \$ | 111,680 | \$ | 50,676 | \$ | 114,485 | \$ | 126,196 |
| Library | \$ | 485,526 | \$ | 477,825 | \$ | 226,855 | \$ | 503,568 | \$ | 532,564 |
| Recreation | \$ | 499,288 | \$ | 472,597 | \$ | 239,025 | \$ | 600,435 | \$ | 609,244 |
| Parks | \$ | 822,295 | \$ | 813,159 | \$ | 359,618 | \$ | 856,365 | \$ | 946,993 |
| Cemetery | \$ | 339,716 | \$ | 343,595 | \$ | 128,996 | \$ | 320,760 | \$ | 332,327 |
| Cultural & Recreational | \$ | 2,265,525 | \$ | 2,218,856 | \$ | 1,005,171 | \$ | 2,395,613 | \$ | 2,547,324 |
| Public Works Administration | \$ | 224,904 | \$ | 239,013 | \$ | 96,739 | \$ | 220,730 | \$ | 215,965 |
| Streets | \$ | 1,141,922 | \$ | 1,119,151 | \$ | 443,235 | \$ | 1,155,710 | \$ | 1,187,492 |
| Silects | Ф | 1,141,722 | Φ | 1,117,131 | Φ | 773,233 | Ψ | 1,133,710 | Ψ | 1,107,772 |
| Highways & Streets | \$ | 1,366,825 | \$ | 1,358,163 | \$ | 539,974 | \$ | 1,376,440 | \$ | 1,403,457 |
| Inter - Fund Transfers | \$ | 108,819 | \$ | 109,501 | \$ | 80,000 | \$ | 303,000 | \$ | 248,000 |
| Total Operating Budget | \$ | 21,563,533 | \$ | 21,717,399 | \$ | 10,405,775 | \$ | 22,585,569 | \$ | 22,966,292 |
| Reserve Funds Capital Equip/Improvements | \$ | 670,823 | \$ | 647,606 | \$ | 41,902 | \$ | 1,233,150 | \$ | 1,640,500 |
| Restricted Funds Expenditures | \$ | 20,593 | \$ | 171,710 | \$ | 25,153 | \$ | 71,710 | \$ | 67,835 |
| Total General Fund Budget | \$ | 22,254,948 | \$ | 22,536,715 | \$ | 10,472,830 | \$ | 23,890,429 | \$ | 24,674,627 |

<u>City of Nacogdoches</u> 2015 / 2016 General Fund Capital Equipment

| Department | Description | | Ор | erations | R | eserves | R | estricted Cash |
|------------------|--|-------------|----|----------|----------------|---------------------------|----|-------------------|
| City Council/PEG | Update Equipment for Brick Street Nev | WS | | | | | \$ | 15,325 |
| Police | CyanoSafe Free Standing Fuming Cha Spillman GIS VMWare additions Spillman Server Upgrade | amber | | | \$ \$ \$ | 10,000 6,500 13,000 | | |
| Fire | Replace Battalion Chief Truck | | | | \$ | 33,000 | | |
| Inspections | Replacement Truck | | | | \$ | 22,000 | | |
| Animal Control | Replacement Truck | | | | \$ | 24,000 | | |
| IT | WiFi Speed Upgrade | | | | \$ | 30,000 | | |
| Street | Asphalt Zipper Boom Mower | | \$ | 128,000 | \$ | 110,000 | | |
| | | Grand Total | \$ | 128,000 | \$ | 248,500 | \$ | 15,325 |

City of Nacogdoches 2015 / 2016 Utility Fund Summary

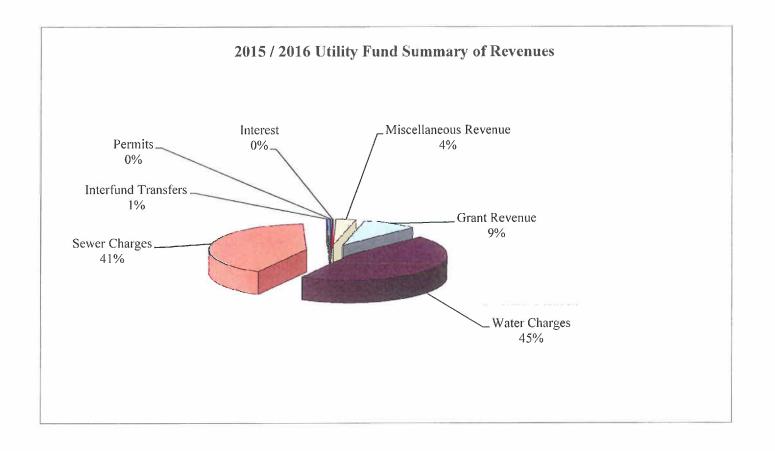
| | | | ater & Sewer | | Equipment | | | 1 | Debt Service | | | | otal Water & |
|---|---|----|--------------|------|-------------|----|--------------|----|--------------|----|----------------|----|--------------|
| October 1, 2015 Estimated Cash Reserve: | _ | | Operations | - 14 | Replacement | | Debt Service | - | Reserve | Ca | pital Projects | | Sewer Fund |
| Unrestricted Cash & Cash Equivalents | | s | 2,666,155 | | | | | | | | | \$ | 2,666,155 |
| Restricted Cash for Equipment Replace | | J | 2,000,133 | s | 12,810,470 | | | | | | | S | 12,810,470 |
| Restricted Cash for Debt Service | ement | | | Ð | 12,610,470 | \$ | 1,460,121 | | | | | S | 1,460,121 |
| Restricted Cash for Debt Service Rese | TVO | | | | | 9 | 1,400,121 | \$ | 1,322,236 | | | S | 1,322,236 |
| Restricted Cash for Water & Sewer Ca | | | | | | | | Ψ | 1,322,230 | \$ | (535,335) | - | (535,335) |
| | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | | | | | | | | (555,005) | | (303,003) |
| Tot | tal Estimated Beginning Cash Balance | \$ | 2,666,155 | \$ | 12,810,470 | \$ | 1,460,121 | \$ | 1,322,236 | \$ | (535,335) | \$ | 17,723,647 |
| 2015 / 2016 Budget Revenues | | | | | | | | | | | | | |
| Permits | | \$ | 45,000 | | | | | | | | | \$ | 45,000 |
| Interest | | \$ | 20,000 | | | \$ | 2,500 | \$ | 1,500 | | | \$ | 24,000 |
| Miscellaneous Revenue | | \$ | 670,000 | | | | -, | | | | | \$ | 670,000 |
| Grant Revenue | | \$ | - | | | | | | | \$ | 1,835,335 | \$ | 1,835,335 |
| Water Sales | | \$ | 9,100,000 | | | | | | | | | \$ | 9,100,000 |
| Sewer Sales | | \$ | 8,300,000 | | | | | | | | | \$ | 8,300,000 |
| Interfund Transfers | | \$ | 120,000 | | | _ | | | | | | \$ | 120,000 |
| | Total 2015 / 2016 Budget Revenues | S | 18,255,000 | \$ | | \$ | 2,500 | \$ | 1,500 | \$ | 1,835,335 | S | 20,094,335 |
| Other Finance Sources | | | | | | | | | | | | | |
| Proceeds from 2006 SRF Bonds | | | | | | | | | | \$ | | S | 1/21 |
| Contribution from Operations | | | | \$ | 3,532,189 | | | | | | | \$ | 3,532,189 |
| | Total Other Finance Sources | \$ | - | S | 3,532,189 | \$ | - | \$ | | \$ | - | \$ | 3,532,189 |
| | Total Available Funds | \$ | 20,921,155 | \$ | 16,342,659 | \$ | 1,462,621 | \$ | 1,323,736 | S | 1,300,000 | \$ | 41,350,171 |
| 2015 / 2016 Operating Budget Expenses | | | | | | | | | | | | | |
| Water Billing | | \$ | 884,535 | | | | | | | | | \$ | 884,535 |
| Water Production | | \$ | 1,937,371 | | | | | | | | | \$ | 1,937,371 |
| Distribution & Collection | | \$ | 1,225,164 | | | | | | | | | \$ | 1,225,164 |
| Wastewater Treatment | | \$ | 2,223,378 | | | | | | | | | \$ | 2,223,378 |
| Non - Departmental | | \$ | 302,208 | | | | | | | | | \$ | 302,208 |
| Debt Service - Principal | | \$ | 2,675,000 | | | | | | | | | \$ | 2,675,000 |
| Debt Service - Interest | | \$ | 1,411,296 | | | | | | | | | \$ | 1,411,296 |
| Inter - Fund Transfers | | \$ | 3,365,811 | | | | | _ | | | | S | 3,365,811 |
| | Total Operating Budget Expenses | S | 14,024,763 | S | * | \$ | * | \$ | - | \$ | | \$ | 14 024,763 |

City of Nacogdoches 2015 / 2016 Utility Fund Summary

| | Water & Sev | | Equipment Replacement | | Debt Service | | ot Service | Cou | pital Projects | | otal Water & Sewer Fund |
|---|-------------|--------------|--------------------------|----------|--------------|-----|------------|-----|----------------|----------|----------------------------|
| 2015 / 2016 Capital Improvements | Operations | | remacement | | Debt Strice | | CSCIVE | Cal | mai i rojects | | jewei i and |
| Water Projects | | | | | | | | | | | |
| CDBG Grant Rd 2.2 Generators-Water Facilities (curryover \$750k) | | | | | | | | \$ | 750,000 | | 750,000 |
| CDBG Grant Rd Supplemental Generators (carryover \$300k) | | | e 500.00 | 20 | | | | \$ | 300,000 | \$ | 300,000 |
| Central Heights Distribution System (carryover \$500k) | | | \$ 500,00 \$ 325,00 | | | | | | | \$ \$ | 500,000 325,000 |
| Martinsville Elevated Tank Rehab (\$325 carryover) North Street Water Line Extension (\$FA Nursing) (\$225k carryover) | | | \$ 325,00 \$ 225,00 | | | | | | | \$ | 225,000 |
| Starr Ave (East) - Utility Relocations | | | | | | | | | | S | 100,000 |
| Starr Ave (West) - Utility Relocations (\$25k carryover) | | | \$ 25,00 | | | | | | | \$ | 25,000 |
| Utility Relocation - South Street Widening (carryover \$200k) | | | | | | | | | | \$ | 200,000 |
| Beltpress Installation (caryover \$300) | | | | 00 | | | | | | \$ | 1,100,000 |
| Water Well 4 & 5 (carryover 750k) | | | \$ 1,100,00 | 00 | | | | | | S | 1,100,000 |
| Water Well 10 (carryover \$300k) | | : | \$ 300,00 | 00 | | | | | | S | 300,000 |
| Water Well 13 (carryover \$100k return \$200k to Utility Fund) | | | \$ 100,00 | | | | | | | \$ | 100,000 |
| Water Well 16 (carryover \$100k return \$325k to Utility Fund) | | : | | | | | | | | S | 100,000 |
| Water Well 14 (\$350k carryover,) | | | | | | | | | | S | 1,200,000 |
| Post Oak Pump Station Repairs (carryover \$200k) | | | | | | | | | | S | 200,000 |
| Water Line Additions & Replacements | | : | | | | | | | | \$ \$ | 250,000 200,000 |
| Utility Relocation - Austin Street Widening | | | \$ 200,00 \$ 400,00 | | | | | | | \$ | 400,000 |
| Beulaland Elevated Tank Rehab Wastewater Projects | | , | s 400,00 | 70 | | | | | | 3 | 400,000 |
| CDBG Grant Rd 2.2 Generators/Streets-Sewer Facilities | | | | | | | | \$ | 250,000 | S | 250,000 |
| 24" Banita Creek Sewer Line Replacement | | | 3 1,000,00 | 00 | | | | | , | \$ | 1,000,000 |
| Dump Station for Septic Haulers (carryover \$50k) | | | \$ 50,00 | | | | | | | \$ | 50,000 |
| Grit Removal System Replacement (carryover of \$440k) | | | 1,200,00 | 00 | | | | | | \$ | 1,200,000 |
| Pretreatment Permit Modification (carryover \$75k) | | | \$ 75,00 | 00 | | | | | | \$ | 75,000 |
| Starr Ave (East) - Utility Relocations | | | | 00 | | | | | | \$ | 100,000 |
| Starr Ave (West) - Utility Relocations (carryover \$25k) | | | , | | | | | | | \$ | 25,000 |
| Utility Relocation - South Street Widening (carryover \$200) | | | | | | | | | | \$ | 200,000 |
| WWTP Digester Bypass (carryover \$75k) | | | | | | | | | | \$ | 75,000 |
| Sewer Line (san & stm) Additions/Replacements & Developer Reimb. | | \$ | | | | | | | | \$ | 250,000 |
| Utility Relocation - Austin Street Widening | | \$ | 200,000 | 0 | | | | | | D | 200,000 |
| Total Capital Improvements | ; | \$ | 9,500,000 | 0 \$ | € | \$ | (#Z | \$ | 1,300,000 | \$ | 10,800,000 |
| 2015 / 2016 Comital Favinance | | | | | | | | | | | |
| 2015 / 2016 Capital Equipment Year 2 of 5 - Flexnet System Upgrade | | \$ | 52,200 | n | | | | | | \$ | 52,200 |
| Repair Camera System | | \$ | | | | | | | | S | 18,600 |
| Upgrade Software Systeem | | \$ | | | | | | | | \$ | 15,000 |
| Replace Crane for Unit 611 | | \$ | | | | | | | | \$ | 36,000 |
| Replacement of 14yd Dump Truck for Belt Press Operations | | \$ | 120,000 | 0 | | | | | | \$ | 120,000 |
| Utility Vehicle to Replace Golf Cart | | S | 12,500 | 0 | | | | | | \$ | 12,500 |
| Replace Oil Bath Chain Drives Around Orbal Unit | | \$ | 40,000 | 0 | | | | | | \$ | 40,000 |
| Self Contained Water System for SO2 and CI2 | | \$ | | | | | | | | \$ | 50,000 |
| Replace SO2 and CL2 Vacuum Regulators for One Ton Cylinders | | \$ | 8,000 | 00 | | | | | | \$ _ | 8,000 |
| Total Capial Equipment | | \$ | 352,300 | n «c | | \$ | | \$ | 2 | \$ | 352,300 |
| Total Capita Equipment | . 3 | J | 332,300 | J. J | | w . | | D. | | • | 332,300 |
| Other Finance Uses | | | | | | | | | | | |
| Contributions to Equipment Replacement | \$ 3,532,1 | 89 | | | | | | | | \$ | 3,532,189 |
| Total Other Finance Uses | \$ 3,532,1 | 80 8 | | \$ | | S | 220 | \$ | 2 | s | 3,532,189 |
| Total Other Thanke Oses | 3 3,222,1 | 0/ 3 | | Φ | 71 | Ψ | | Ψ | | 9 | 5,552,105 |
| 0.41 + 2016 F.C. + 10.1 B | | | | | | | | | | | |
| October 1, 2016 Estimated Cash Reserves Unrestricted Cash & Cash Equivalents | \$ 3,364,2 | 0.2 | | | | | | | | S | 3,364,203 |
| Restricted Cash for Equipment Replacement | 5 5,504,2 | .0.5 \$ | 6,490,359 | 5 | | | | | | S | 6,490,359 |
| Restricted Cash for Debt Service | | ٥ | 0,470,55. | S | 1,462,621 | | | | | \$ | 1,462,621 |
| Restricted Cash for Debt Service Reserve | | | | | 1,102,021 | \$ | 1,323,736 | | | \$ | 1,323,736 |
| Restricted Cash for Water & Sewer Capital Projects | | | | | | | | \$ | * | \$ | (8) |
| Total Estimated Ending Cash Balance | \$ 3,364,2 | .03 \$ | 6,490,359 | 9 \$ | 1,462,621 | \$ | 1,323,736 | \$ | 2 | \$ | 12,640,919 |
| Total Allocated Funds | \$ 20,921,1 | 55 \$ | 16,342,659 | 9 S | 1,462,621 | \$ | 1,323,736 | \$ | 1,300,000 | \$ | 41,350,171 |
| | | | , , | | , | | - 100.00 | | , | | |
| 25% Required Reserves | \$ 2,837,4 | 41 | | | | | | | | | |
| Excess over Reserve Requirement | \$ 526,7 | 62 | | | | | | | | | |

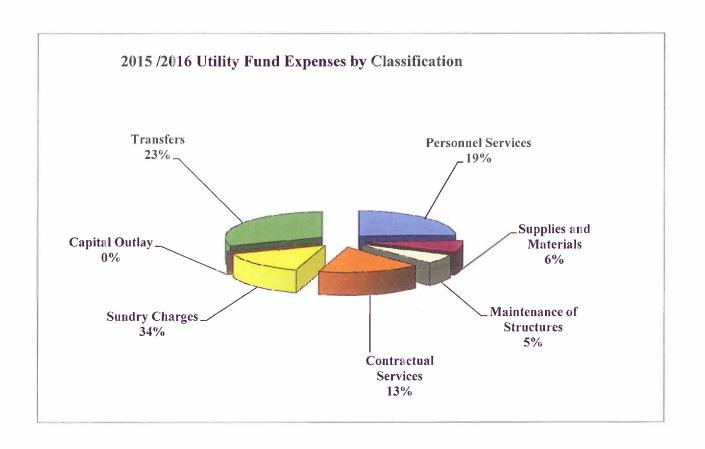
<u>City of Nacogdoches</u> 2015 / 2016 Utility Fund Revenues

| | | | | | | March | | | | |
|--------------------------|-----|-------------|----|--------------|----|--------------|----|--------------|-----|---------------|
| | Act | ual Balance | Ac | tual Balance | Ac | tual Balance | Ad | opted Budget | Pre | oposed Budget |
| | 2 | 012 / 2013 | 2 | 2013 / 2014 | 2 | 014/2015 | 2 | 2014 / 2015 | | 2015 / 2016 |
| Permits | \$ | 44,755 | \$ | 46,625 | \$ | 36,260 | \$ | 45,000 | \$ | 45,000 |
| Interest | \$ | 104,168 | \$ | 70,587 | \$ | 33,248 | \$ | 66,000 | \$ | 24,000 |
| Miscellaneous Revenue | \$ | 730,548 | \$ | 698,197 | \$ | 313,701 | \$ | 692,500 | \$ | 670,000 |
| Grant Revenue | \$ | 64,664 | \$ | 259,203 | \$ | - | \$ | 1,993,000 | \$ | 1,835,335 |
| Water Charges | \$ | 7,722,929 | \$ | 7,568,671 | \$ | 3,714,413 | \$ | 8,300,000 | \$ | 9,100,000 |
| Sewer Charges | \$ | 7,990,374 | \$ | 7,899,623 | \$ | 3,747,587 | \$ | 8,000,000 | \$ | 8,300,000 |
| Interfund Transfers | \$ | - | \$ | - | \$ | - | \$ | | \$ | 120,000 |
| Total Operating Revenues | \$ | 16,657,438 | \$ | 16,542,907 | \$ | 7,845,209 | \$ | 19,096,500 | \$ | 20,094,335 |



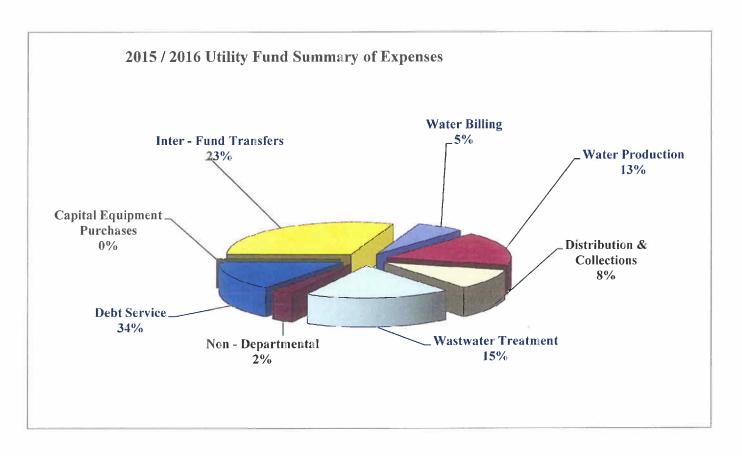
<u>City of Nacogdoches</u> 2015 / 2016 Utility Fund Expenses by Classification

| | | | | | | March | | | | |
|---------------------------|----|---------------|----|--------------|-----|-------------|-----|--------------|-----|--------------|
| | A | ctual Balance | Ac | tual Balance | Act | ual Balance | Ad | opted Budget | Pro | posed Budget |
| - | | 2012 / 2013 | 2 | 013 / 2014 | 2 | 014 / 2015 | - 2 | 2014 / 2015 | 2 | 2015 / 2016 |
| Personnel Services | \$ | 2,701,018 | \$ | 2,535,910 | \$ | 1,251,367 | \$ | 2,703,925 | \$ | 2,715,757 |
| Supplies and Materials | \$ | 820,618 | \$ | 866,489 | \$ | 346,496 | \$ | 831,910 | \$ | 873,150 |
| Maintenance of Structures | \$ | 932,238 | \$ | 670,120 | \$ | 338,254 | \$ | 656,036 | \$ | 819,436 |
| Contractual Services | \$ | 2,138,361 | \$ | 1,935,596 | \$ | 920,770 | \$ | 2,002,195 | \$ | 2,137,653 |
| Sundry Charges | \$ | 4,821,689 | \$ | 4,903,029 | \$ | 2,714,597 | \$ | 5,019,195 | \$ | 4,112,956 |
| Capital Outlay | \$ | - | \$ | - | \$ | - | \$ | - | \$ | * |
| Transfers | \$ | 3,350,040 | \$ | 3,552,034 | \$ | 1,766,478 | \$ | 3,652,956 | \$ | 3,365,811 |
| | | | | | | | | | | |
| Total | \$ | 14,763,963 | \$ | 14,463,178 | \$ | 7,337,961 | \$ | 14,866,217 | \$ | 14,024,763 |



<u>City of Nacogdoches</u> 2015 / 2016 Utility Fund Expenses by Department

| | | | | | | March | | | | |
|---------------------------------|-----|--------------|----|--------------|----|--------------|-----|--------------|----|---------------|
| | Act | tual Balance | Ac | tual Balance | Ac | tual Balance | Add | opted Budget | Pr | oposed Budget |
| | 2 | 012 / 2013 | 2 | 013 / 2014 | 2 | 2014 / 2015 | 2 | 2014 / 2015 | | 2015 / 2016 |
| Water Billing | \$ | 890,113 | \$ | 758,539 | \$ | 383,740 | \$ | 769,965 | \$ | 884,535 |
| Water Production | \$ | 1,989,765 | \$ | 1,688,510 | \$ | 737,412 | \$ | 1,805,790 | \$ | 1,937,371 |
| Distribution & Collections | \$ | 1,108,892 | \$ | 1,078,353 | \$ | 483,517 | \$ | 1,198,435 | \$ | 1,225,164 |
| Wastwater Treatment | \$ | 2,484,773 | \$ | 2,196,229 | \$ | 1,098,500 | \$ | 2,151,200 | \$ | 2,223,378 |
| Non - Departmental | \$ | 286,049 | \$ | 399,939 | \$ | 161,562 | \$ | 300,836 | \$ | 302,208 |
| Debt Service | \$ | 4,654,332 | \$ | 4,789,573 | \$ | 2,706,752 | \$ | 4,987,035 | \$ | 4,086,296 |
| Capital Equipment Purchases | \$ | | \$ | | \$ | - | \$ | | \$ | |
| | | | | | | | | | | |
| Total Operating Expenses | \$ | 11,413,923 | \$ | 10,911,144 | \$ | 5,571,484 | \$ | 11,213,261 | \$ | 10,658,952 |
| Inter - Fund Transfers | \$ | 3,350,040 | \$ | 3,552,034 | \$ | 1,766,478 | \$ | 3,652,956 | \$ | 3,365,811 |
| Total Expenses | \$ | 14,763,963 | \$ | 14,463,178 | \$ | 7,337,961 | \$ | 14,866,217 | \$ | 14,024,763 |



<u>City of Nacogdoches</u> 2015 / 2016 Utility Fund Capital Equipment

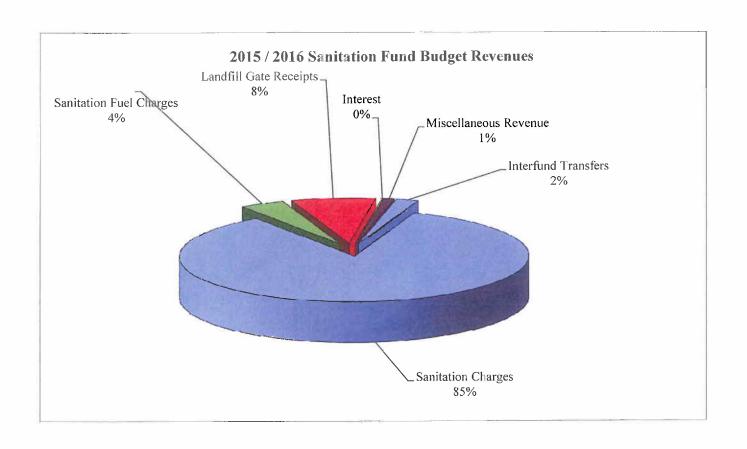
| Department | Description | De | preciation Fund | Unres Rese | |
|----------------------|---|----------------|-----------------------------|---------------|---|
| Customer Service | Year 2 of 5 - Flexnet System Upgrade | \$ | 52,200 | | |
| Water Production | Repair Camera System Upgrade Software System | \$ \$ | 18,600 15,000 | | |
| Wastewater Treatment | Replace Crane for Unit 611 Replacement of 14yd Dump Truck for Belt Press Operations Utility Vehicle to Replace Golf Cart | \$ \$ \$ | 36,000 120,000 12,500 | | |
| | Replace Oil Bath Chain Drives Around Orbal Unit Self Contained Water System for SO2 and CI2 Replace SO2 and CL2 Vacuum Regulators for One Ton Cylinders | \$ \$ \$ | 40,000 50,000 8,000 | | |
| Total Capital | | \$ | 352,300 | \$ | - |

City of Nacogdoches 2015 / 2016 Sanitation Fund Summary

| | | itation Fund | F | Equipment Replacement | 1 | Landfill Pit Liability Account | | Total Sanitation Fund |
|---|----------|-------------------|----|--------------------------|----|--------------------------------------|----------------|-----------------------------------|
| October 1, 2015 Estimated Cash Reserves Unrestricted Cash & Cash Equivalents Restricted Cash for Equipment Replacement | \$ | 1,931,552 | \$ | 830,434 | | | \$ \$ | 1,931,552 830,434 |
| Restricted Cash for Landfill Pit Liability | | | Ψ | 050,151 | \$ | 2,859,683 | \$ | 2,859,683 |
| Total Estimated Beginning Cash Balance | \$ | 1,931,552 | \$ | 830,434 | \$ | 2,859,683 | \$ | 5,621,669 |
| 2015 / 2016 Budget Revenues | | | | | | | | 1 |
| Sanitation Charges | \$ | 4,950,000 | | | | | \$ | 4,950,000 |
| Sanitation Fuel Charges | \$ | 240,000 | | | | | \$ | 240,000 |
| Landfill Gate Receipts | \$ | 450,000 | | | | | \$ | 450,000 |
| Interest Miscellaneous Revenue | \$ \$ | 7,500 55,000 | | | | | \$ | 7,500 55,000 |
| Interfund Transfers | \$ | 120,000 | | | | | \$ | 120,000 |
| | | 5,822,500 | \$ | | \$ | | \$ | 5,822,500 |
| Total 2015 / 2016 Budget Revenues | Đ | 3,822,300 | Ð | - | Φ | | Φ | 3,822,300 |
| Other Finance Sources Contributions from Operations | | | \$ | 805,122 | \$ | 825,000 | \$ | 1,630,122 |
| Total Other Finance Sources | \$ | * | \$ | 805,122 | \$ | 825,000 | \$ | 1,630,122 |
| Total Available Funds | \$ | 7,754,052 | \$ | 1,635,556 | \$ | 3,684,683 | \$ | 13,074,291 |
| 2015 / 2016 Budget Operating Expenses | | | | | | | | |
| Sanitation Collection | \$ | 1,131,280 | | | | | \$ | 1,131,280 |
| Sanitation Disposal | \$ | 872,337 | | | | | \$ | 872,337 |
| Non - Departmental | \$ | 259,948 | | | | | \$ | 259,948 |
| Inter - Fund Transfers | \$ | 1,981,764 | _ | | | | \$ | 1,981,764 |
| Total Budget Operating Expenses | \$ | 4,245,329 | \$ | * | \$ | | \$ | 4,245,329 |
| 2015 / 2016 Capital Improvements | e | 250,000 | | | | | e | 250,000 |
| Landfill Expansion Landfille Methane Capture System | \$ \$ | 250,000 75,000 | | | | | \$ \$ | 250,000 75,000 |
| | | | \$ | | \$ | | <u> </u> | |
| Total Capital Improvements | Ф | 325,000 | Þ | - | Þ | - | Ð | 325,000 |
| 2015 / 2016 Capital Equipment (2) Commercial Front Load Trucks w Carrado Attach | | | \$ | 620,000 | | | \$ | 620,000 |
| Dumpsters & Carts | | | \$ | 75,000 | | | \$ | 75,000 |
| Replacement Truck for Unit #338 | | | \$ | 45,000 | | | \$ | 45,000 |
| Alternate Daily Cover Machine | | | \$ | 75,000 | | | \$ | 75,000 |
| Cat 963K Track Loader | | | \$ | 340,000 | | | \$ | 340,000 |
| Recycling Bailer | | | \$ | 60,000 | _ | | \$ | 60,000 |
| Total Capital Equipment Expenses | \$ | (*) | \$ | 1,215,000 | \$ | - | \$ | 1,215,000 |
| Other Finance Uses Contributions to Equipment Replacement | \$ | 805,122 | | | | | \$ | 805,122 |
| Contributions to Landfill Closure/Post Closure | \$ | 825,000 | | | | | \$_ | 825,000 |
| Total Other Finance Uses | \$ | 1,630,122 | \$ | - | \$ | - | \$ | 1,630,122 |
| October 1, 2016 Estimated Cash Reserves Unrestricted Cash & Cash Equivalents Restricted Cash for Equipment Replacement Restricted Cash for Landfill Pit Liability | \$ | 1,553,601 | \$ | 420,556 | \$ | 3,684,683 | \$ \$ \$ | 1,553,601 420,556 3,684,683 |
| Total Estimated Ending Cash Balance | \$ | 1,553,601 | \$ | 420,556 | \$ | 3,684,683 | \$ | 5,658,840 |
| Total Allocated Funds | \$ | 7,754,052 | \$ | 1,635,556 | \$ | 3,684,683 | \$ | 13,074,291 |
| 25% Required Reserves | \$ | 1,061,332 | | | | | | |
| Excess over Reserve Requirement | \$ | 492,268 | | | | | | |

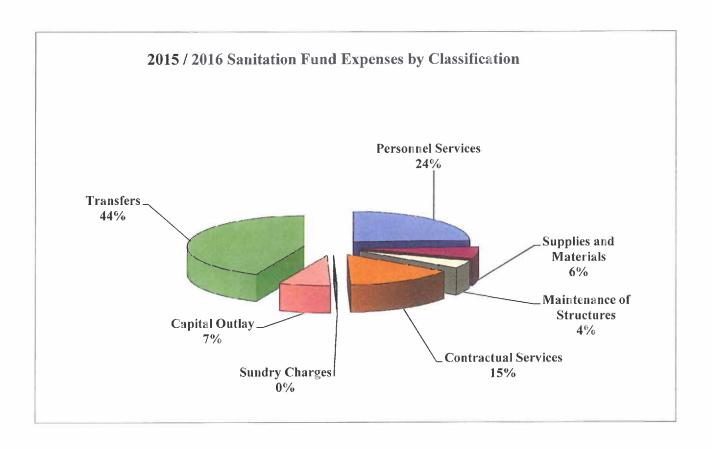
<u>City of Nacogdoches</u> 2015 / 2016 Sanitation Fund Revenues

| | | | | | | March | | | | |
|--------------------------|-----|--------------|----|--------------|----|--------------|----|--------------|-----|--------------|
| | Act | tual Balance | Ac | tual Balance | Ac | tual Balance | Ad | opted Budget | Pre | posed Budget |
| | 2 | 012 / 2013 | 2 | 013 / 2014 | 2 | 2014 / 2015 | | 2014 / 2015 | | 2015 / 2016 |
| Sanitation Charges | \$ | 4,726,163 | \$ | 4,632,619 | \$ | 2,336,213 | \$ | 4,750,000 | \$ | 4,950,000 |
| Sanitation Fuel Charges | \$ | 313,710 | \$ | 500,276 | \$ | 228,204 | \$ | 320,000 | \$ | 240,000 |
| Landfill Gate Receipts | \$ | 565,792 | \$ | 304,354 | \$ | 114,249 | \$ | 550,000 | \$ | 450,000 |
| Interest | \$ | 24,826 | \$ | 21,182 | \$ | 8,495 | \$ | 20,000 | \$ | 7,500 |
| Miscellaneous Revenue | \$ | 296,017 | \$ | 49,222 | \$ | 28,680 | \$ | 50,000 | \$ | 55,000 |
| Interfund Transfers | \$ | _ | \$ | | \$ | | \$ | | \$ | 120,000 |
| Total Operating Revenues | \$ | 5,926,507 | \$ | 5,507,653 | \$ | 2,715,840 | \$ | 5,690,000 | \$ | 5,822,500 |



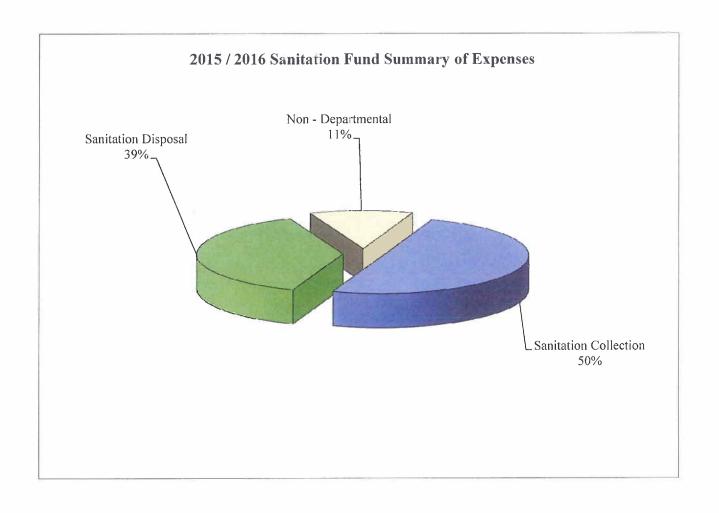
<u>City of Nacogdoches</u> 2015 / 2016 Sanitation Fund Expenses by Classification

| | | | | | | March | | | | |
|---------------------------|-----|-------------|----|--------------|-----|--------------|----|--------------|----|---------------|
| | Act | ual Balance | Ac | tual Balance | Act | tual Balance | Ad | opted Budget | Pr | oposed Budget |
| | 20 | 012 / 2013 | 2 | 013 / 2014 | 2 | 014 / 2015 | | 2014 / 2015 | | 2015 / 2016 |
| Personnel Services | \$ | 1,067,271 | \$ | 1,072,058 | \$ | 524,133 | \$ | 1,066,741 | \$ | 1,105,075 |
| Supplies and Materials | \$ | 294,306 | \$ | 301,912 | \$ | 87,941 | \$ | 325,450 | \$ | 284,500 |
| Maintenance of Structures | \$ | 1,630,980 | \$ | 356,826 | \$ | 106,024 | \$ | 210,946 | \$ | 187,196 |
| Contractual Services | \$ | 453,612 | \$ | 488,759 | \$ | 262,444 | \$ | 666,085 | \$ | 686,794 |
| Sundry Charges | \$ | 65,689 | \$ | 67,379 | \$ | 266 | \$ | 6,000 | \$ | - |
| Capital Outlay | \$ | - | \$ | - | \$ | 2,309 | \$ | 925,000 | \$ | 325,000 |
| Transfers | \$ | 1,847,540 | \$ | 1,900,211 | \$ | 962,243 | \$ | 2,044,486 | \$ | 1,981,764 |
| Total | \$ | 5,359,398 | \$ | 4,187,144 | \$ | 1,945,360 | \$ | 5,244,708 | \$ | 4,570,329 |



<u>City of Nacogdoches</u> 2015 / 2016 Sanitation Fund Expenses by Department

| | | | | | | March | | | | |
|--------------------------|-----|--------------|----|--------------|----|--------------|----|---------------|----|---------------|
| | Act | tual Balance | Ac | tual Balance | Ac | tual Balance | A | dopted Budget | Pr | oposed Budget |
| | 2 | 012 / 2013 | 2 | 2013 / 2014 | 2 | 014/2015 | | 2014 / 2015 | | 2015 / 2016 |
| Sanitation Collection | \$ | 1,107,647 | \$ | 1,133,317 | \$ | 531,099 | \$ | 1,126,670 | \$ | 1,131,280 |
| Sanitation Disposal | \$ | 2,079,569 | \$ | 803,604 | \$ | 314,927 | \$ | 894,951 | \$ | 872,337 |
| Non - Departmental | \$ | 324,642 | \$ | 350,013 | \$ | 134,783 | \$ | 253,601 | \$ | 259,948 |
| Debt Service | \$ | - | \$ | - | \$ | - | \$ | - | \$ | (46) |
| Capital Outlay | \$ | - | \$ | - | \$ | 2,309 | \$ | 925,000 | \$ | 325,000 |
| Total Operating Expenses | \$ | 3,511,858 | \$ | 2,286,934 | \$ | 983,117 | \$ | 3,200,222 | \$ | 2,588,565 |
| Inter - Fund Transfers | \$ | 1,847,540 | \$ | 1,900,211 | \$ | 962,243 | \$ | 2,044,486 | \$ | 1,981,764 |
| Total Expenses | \$ | 5,359,398 | \$ | 4,187,144 | \$ | 1,945,360 | \$ | 5,244,708 | \$ | 4,570,329 |



City of Nacogdoches 2015 / 2016 Sanitation Fund Capital Equipment

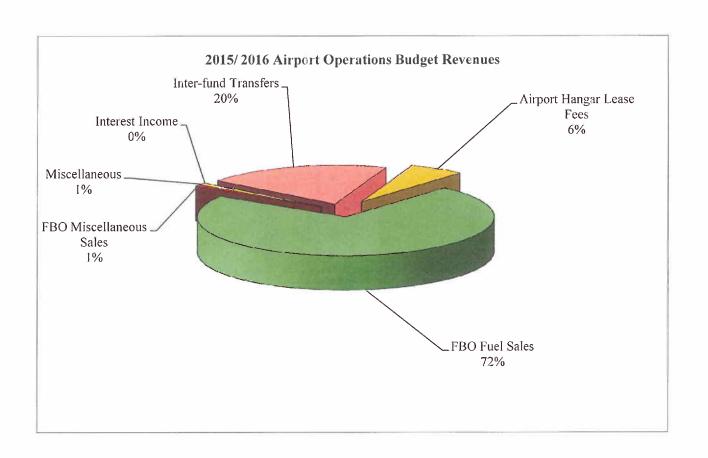
| Department | Description | | perational Revenues | Unrestricted Reserves | D | epreciation Fund | | andfill eciation |
|-----------------------|---|----|------------------------|--------------------------|----------------|---------------------------------------|---|---------------------|
| Sanitation Collection | (2) Commercial Front Load Trucks w/Carrado Attachment Dumpsters & Carts | | | | \$ | 620,000 75,000 | | |
| Sanitation Disposal | Replacement Truck for Unit #338 Alternate Daily Cover Machine Cat 963K Track Loader Recycling Bailer Landfill Expansion | \$ | 250,000 | | \$ \$ \$ | 45,000 75,000 340,000 60,000 | | |
| | Landfill Methane Capture System | \$ | 75,000 | | \$ | | | |
| Total Capital | | s | 325,000 | s - | S | 1,215,000 | S | |

<u>City of Nacogdoches</u> 2015 / 2016 Airport FBO Operations Summary

| | irport FBO Operations |
|---|-----------------------|
| October 1, 2015 Estimated Cash Reserves | |
| Unrestricted Cash & Cash Equivalents | \$ 10,510 |
| Total Estimated Beginning Cash Balance | \$ 10,510 |
| 2015 / 2016 Budget Revenues | |
| Airport Hangar Lease Fees | \$ 30,000 |
| FBO Fuel Sales | \$ 360,000 |
| FBO Miscellaneous Sales | \$ 3,000 |
| Miscellaneous | \$ 4,050 |
| Interest Income | \$ 150 |
| Inter-fund Transfers | \$ 100,000 |
| Total 2015 / 2016 Budget Revenues Other Finance Sources | \$ 497,200 |
| Contributions from Operations | |
| Total Available Funds | \$ 507,710 |
| 2015 / 2016 Budget Operating Expenditures | |
| Airport Operations | \$ 498,644 |
| Capital Equipment | \$ |
| Total 2015 / 2016 Operating Budget Expenditures | \$ 498,644 |
| October 1, 2016 Estimated Cash Reserves Unrestricted Cash & Cash Equivalents | \$ 9,066 |
| Total Estimated Ending Cash Balance | \$ 9,066 |
| Total Allocated Funds | \$ 507,710 |

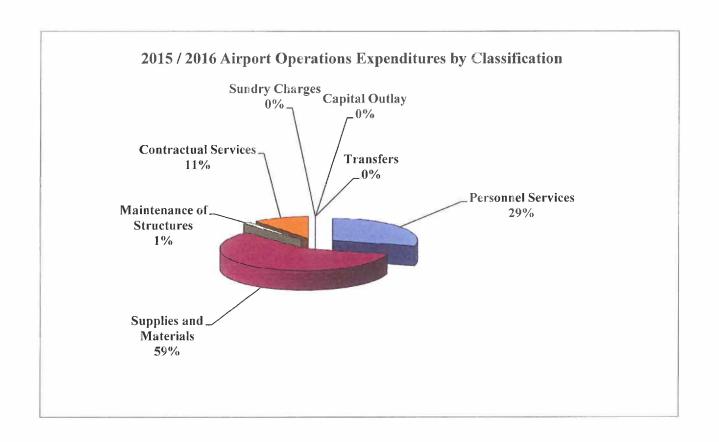
<u>City of Nacogdoches</u> 2015 / 2016 Airport FBO Operations Revenues

| | | | | | | March | | | | |
|---------------------------|------|-------------|-----|-------------|----|--------------|-----|-------------|------|-------------|
| | Actu | ial Balance | Act | ual Balance | Ac | tual Balance | Ado | pted Budget | Prop | osed Budget |
| | 20 | 12 / 2013 | 20 | 013 / 2014 | 2 | 014/2015 | 20 | 014 / 2015 | 20 | 015 / 2016 |
| Airport Hangar Lease Fees | \$ | 29,250 | \$ | 28,992 | \$ | 29,409 | \$ | 30,000 | \$ | 30,000 |
| FBO Fuel Sales | \$ | 391,232 | \$ | 385,371 | \$ | 171,474 | \$ | 361,200 | \$ | 360,000 |
| FBO Miscellaneous Sales | \$ | 3,519 | \$ | 3,681 | \$ | 1,426 | \$ | 4,000 | \$ | 3,000 |
| Miscellaneous | \$ | 5,133 | \$ | 2,914 | \$ | 250 | \$ | 450 | \$ | 4,050 |
| Interest Income | \$ | 175 | \$ | 169 | \$ | 59 | \$ | 250 | \$ | 150 |
| Inter-fund Transfers | \$ | 81,530 | \$ | 81,530 | \$ | 55,000 | \$ | 105,000 | \$ | 100,000 |
| Total Operating Revenues | \$ | 510,838 | \$ | 502,656 | \$ | 257,618 | \$ | 500,900 | \$ | 497,200 |



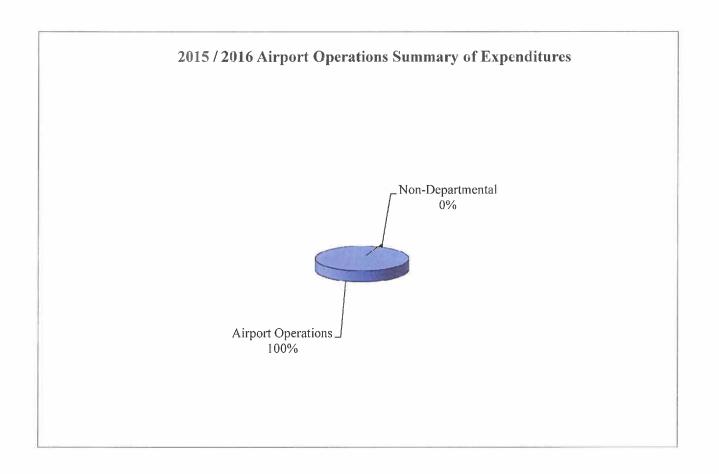
<u>City of Nacogdoches</u> 2015 / 2016 Airport FBO Operations Expenses by Classification

| | | | | | | March | | | | |
|---------------------------|-----|-------------|----|---------------|----|--------------|----|---------------|----|---------------|
| | Act | ual Balance | A | ctual Balance | Ac | tual Balance | Ac | lopted Budget | Pr | oposed Budget |
| | 2 | 012 / 2013 | | 2013 / 2014 | 2 | 014/2015 | | 2014 / 2015 | | 2015 / 2016 |
| Personnel Services | \$ | 145,908 | \$ | 159,516 | \$ | 69,462 | \$ | 138,400 | \$ | 145,334 |
| Supplies and Materials | \$ | 320,317 | \$ | 315,887 | \$ | 131,742 | \$ | 300,550 | \$ | 293,650 |
| Maintenance of Structures | \$ | 14,318 | \$ | 6,277 | \$ | 3,624 | \$ | 6,800 | \$ | 6,800 |
| Contractual Services | \$ | 51,736 | \$ | 45,524 | \$ | 20,948 | \$ | 43,680 | \$ | 52,860 |
| Sundry Charges | \$ | 783 | \$ | (700) | \$ | (9) | \$ | - | \$ | |
| Capital Outlay | \$ | - | \$ | _ | \$ | - | \$ | - | \$ | - |
| Transfers | \$ | - | \$ | - | \$ | - | \$ | - | \$ | |
| Total | \$ | 533,063 | \$ | 526,505 | \$ | 225,767 | \$ | 489,430 | \$ | 498,644 |



<u>City of Nacogdoches</u> 2015 / 2016 Airport FBO Operations Expenses by Department

| | | | | | | March | | | | |
|------------------------------|------|------------|-----|-------------|-----|-------------|----|---------------|-----|--------------|
| | Actu | al Balance | Act | ual Balance | Act | ual Balance | Ad | lopted Budget | Pro | posed Budget |
| | 20 | 12 / 2013 | 20 | 013 / 2014 | 20 | 014/2015 | | 2014 / 2015 | | 2015 / 2016 |
| Airport Operations | \$ | 532,763 | \$ | 526,505 | \$ | 225,767 | \$ | 489,430 | \$ | 498,644 |
| Non-Departmental | \$ | 300 | \$ | - | \$ | | \$ | | \$ | |
| Total Operating Expenditures | \$ | 533,063 | \$ | 526,505 | \$ | 225,767 | \$ | 489,430 | \$ | 498,644 |



City of Nacogdoches 2015 / 2016 Special Revenue Funds Summary

| | Econ Develo Fui | Economic Development Fund | Con | Community Development Fund | Con | Airport Constructuion Fund | Forfeiture Fund | iture 1d | Historical Fund | Ĭ | Hotel / Tax Fund | Public Safety Training Fund | | Mayor's Committee on Disability | Sp | Special Grant Fund | Total | - |
|--|-----------------------|---------------------------------|-----|----------------------------------|-----|----------------------------------|--------------------|-------------|--------------------|--------------|---------------------|--------------------------------------|----------------|--|---------|--|---|---|
| Revenues Hotel / Motel Occupancy Taxes Intergovernmental Receipts | | | | | €9 | 830,000 | | | | ⇔ | 745,000 | \$ 5,750 | 0.0 | | €9 | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 74.1 | 745.000 ,134.083 |
| Charges for Services Fines Investment Earnings | € | 500 | | | | | 8 8 35 | 35,000 | \$ 75 | ↔ | 750 | | €9 | 20 | ↔ | \$ 750 \$ | М | 35.000 2,595 |
| Rents & Royalties Miscellaneous Revenues Contributions & Donations Inter-Fund Transfers | 69 69 | 24,923 | ₩ | 109,417 | 64 | 95.000 | | | \$ 25,000 | | | | ↔ | 2,500 | €9 | \$ 625,000 \$ \$ | 130 | 136,840 625,000 170,000 |
| Total Revenues | es. | 75,423 | ⇔ | 109,417 | €9. | 925,000 | \$ 35 | 35,500 | \$ 25,075 | \$ | 745,750 | \$ 5,750 | \$ 09 | 2,520 | €9 | 924.083 \$ | 2.84 | 2,848,518 |
| Expenditures TCF Grant - BMS TCF Grant - Pilgrims Pride TCF Grant - Green Acres Airport Construction Forfeiture Historical Hotel / Motel Public Safety Training - Police Public Safety Training - Fire Mayor's Committee on Disability Police Fire Library Non-Departmental Interfund Transfers | | | | 25,000 72,500 11,917 | €; | 940,000 | % | 89.820 | \$ 25,000 | €9 | 1.559,925 | \$ 4.750 \$ 1,000 | \$ 00 \$ | 2,520 | क क क क | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 23.77.7.2.8.8.9.4.9.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0 | 25,000 72,500 11,917 940,000 89,820 25,000 25,000 1,000 1,000 19,064 14,400 66,350 231,319 360,000 |
| Total Expenditures | s. | i | 64 | 109,417 | € | 940,000 | 58 | 89,820 | \$ 25,000 | ₩. | 1,559,925 | \$ 5,750 | \$ 05 | 2.520 | € | 691,133 \$ | 3,42 | 3,423,565 |

<u>City of Nacogdoches</u> 2015 / 2016 Hotel / Motel Tax Fund Summary

| October 1, 2015 Estimated Beginning Cash Balance | \$ | 940,225 |
|---|----------------------|---|
| Revenues Hotel / Motel Occupancy Tax Receipts Misc Grant Receipts Interest | \$ \$ \$ | 745,000 - 750 |
| Total Revenues | \$ | 745,750 |
| Total Available Funds | \$ | 1,685,975 |
| Expenditures Maintenance Building & Structure Maintenance | \$ | 24,250 |
| Contractual Services Advertising Exterminator Services Nacogdoches County Exposition Services Consulting Services Tourist & Convention Services | \$ \$ \$ \$ | 250 300 95,000 75,000 540,125 |
| Capital Zion Hill Restoration Project - CIP | \$ | 800,000 |
| Transfers Transfer to Historical Fund | \$ | 25,000 |
| Ttotal Expenditures | \$ | 1,559,925 |
| September 30, 2016 Ending Cash Balance | \$ | 126,050 |
| Total Allocated Funds | \$ | 1,685,975 |

<u>City of Nacogdoches</u> 2015 / 2016 Debt Service Fund Summary

| October 1, 2015 Estimated Beginning Cash Balance | |
|--|-----------------|
| 2009 General Obligation Refunding | \$ 104,741 |
| 2010 General Obligation Refunding | \$ 24,082 |
| 2012 General Obligation Refunding | \$ 75,470 |
| Total Beginning Balance | \$ 204,293 |
| Revenues | |
| 2009 General Obligation Refunding | \$ 339,080 |
| 2010 General Obligation Refunding | \$ 208,055 |
| 2012 General Obligation Refunding | \$ 481,720 |
| | |
| Total Current Taxes | \$ 1,028,855 |
| 2009 General Obligation Refunding | \$ 6,920 |
| 2010 General Obligation Refunding | \$ 4,245 |
| 2012 General Obligation Refunding | \$ 9,830 |
| Total Deliquent Taxes | \$ 20,995 |
| Interest | \$ 500 |
| Total Revenues | \$ 1,050,350 |
| Total Available Funds | \$ 1,254,643 |
| Expenditures | |
| 2009 General Obligation Refunding | \$ 320,000 |
| 2010 General Obligation Refunding | \$ 200,000 |
| 2012 General Obligation Refunding | \$ 275,000 |
| Total Principal Payments | \$ 795,000 |
| 2009 General Obligation Refunding | \$ 26,000 |
| 2010 General Obligation Refunding | \$ 12,300 |
| 2012 General Obligation Refunding | \$ 216,550 |
| 2012 30110141 3011541101111111111111111111111111111111 | |
| Total Interest Payments | \$ 254,850 |
| Total Expenditures | \$ 1,049,850 |
| October 1, 2016 Estimated Beginning Cash Balance | |
| 2009 General Obligation Refunding | \$ 105,491 |
| 2010 General Obligation Refunding | \$ 24,832 |
| 2012 General Obligation Refunding | \$ 76,220 |
| Total Beginning Balance | \$ 206,543 |
| Total Allocated Funds | \$ 1,256,393 |

<u>City of Nacogdoches</u> 2015 / 2016 Equipment Replacement Fund Summary

| October 1, 2015 Estimated Beginning Balance | \$ 2,326,781 |
|---|-----------------|
| Revenues | |
| Rental Receipts | \$ 450,930 |
| Miscellaneous Revenue | \$ 15,000 |
| Oil & Gas Revenue | \$ 4,500 |
| Interest | \$ 2,500 |
| Total Revenues | \$ 472,930 |
| Total Available Funds | \$ 2,799,711 |
| Expenditures | |
| Replacement PD Patrol Units | \$ 265,000 |
| Replace Fire Engine | \$ 450,000 |
| Replace Cemetery Mower | \$ 7,200 |
| Replace Parks Mower (2) | \$ 16,500 |
| Total Expenditures | \$ 738,700 |
| September 30, 2016 Estimated Ending Balance | \$ 2,061,011 |
| Total Allocated Funds | \$ 2,799,711 |

<u>City of Nacogdoches</u> 2015 / 2016 Self Insurance Fund Summary

| October 1, 2015 Estimated Beginning Balance | \$ 800,000 |
|---|-----------------|
| Revenues | |
| Employer Contribution to Insurance | \$ 1,850,736 |
| Employee Contribution to Insurance | \$ 419,423 |
| Retiree Contribution to Insurance | \$ 213,590 |
| Interest | \$ 1,000 |
| Total Revenues | \$ 2,484,749 |
| Total Available Funds | \$ 3,284,749 |
| Expenditures | |
| Insurance Claims | \$ 1,836,103 |
| Administrative Fees | \$ 591,192 |
| Special Services | \$ 2,500 |
| | |
| Total Expenditures | \$ 2,429,795 |
| September 30, 2016 Estimated Ending Balance | \$ 854,954 |
| Total Allocated Funds | \$ 3,284,749 |

<u>City of Nacogdoches</u> 2015 / 2016 Sunset Cemetery Fund Summary

| October 1, 2015 Estimated Beginning Balance | \$ 275,464 |
|---|---------------|
| Revenues | |
| Interest | \$ 500 |
| Transfer from General Fund | \$ 3,000 |
| | |
| Total Revenues | \$ 3,500 |
| Total Available Funds | \$ 278,964 |
| Expenditures | |
| Facility Maintenance | \$ 10,000 |
| Transfer to General Fund | \$ 500 |
| | |
| Total Expenditures | \$ 10,500 |
| September 30, 2016 Estimated Ending Balance | \$ 268,464 |
| Total Allocated Funds | \$ 278,964 |

Capital Improvement Program Expenditure and Funding Summary (all values in thousand dollars)

| GENERAL FUND | F | Total Project Cost | | FY 15 - 16 | | FY 16 - 17 | | FY 17 - 18 | ı | FY 8 - 19 | | FY 9 - 20 |
|---|------|--------------------------|----|---------------|----|---------------|----|---------------|----|--------------|----|--------------|
| Community Facility: | | | | | | | | | | | | |
| City Radio System Replacement | \$ | 1,300 | Φ | 40 | \$ | 1,300 | | | | | | |
| Gym Floor Replacement Fire Training Facility | S | 40 475 | \$ | 40 | \$ | 475 | | | | | | |
| Relocate Fire Station 1 | \$ | 2,260 | | | \$ | | S | 120 | S | 2,000 | | |
| Relocate Fire Station 2 | \$ | 2,260 | | | Ф | 140 | \$ | 140 | S | 120 | 5 | 2,000 |
| Relocate Fire Station 3 | 5 | 2,260 | | | \$ | 140 | \$ | 120 | S | 2,000 | _ | 2,000 |
| Renovate Fire Station 5 | \$ | 1,430 | | | S | | S | 1,350 | | _, | | |
| Community Facility Total | S | 10,025 | S | 40 | \$ | | | 1,730 | S | 4,120 | S | 2,000 |
| | | | | | | | | | | | | |
| Parks; | | | | | | | | | | | | |
| Parking Lot Repaying Program | \$ | 138 | \$ | 52 | \$ | | \$ | 50 | | | | |
| Restroom - Pecan Park | \$ | 180 | | | \$ | 180 | | | | | | |
| Playground - Pecan Park | \$ | 80 | | | \$ | 80 | | | | | | |
| Park Restrooms - Maroney, Festival, Banita North | S | 360 | _ | | \$ | 120 | \$ | 120 | \$ | 120 | | |
| Dane Shaw Playground Cover | \$ | 50 | | 50 | | | | | | | | |
| Parks Total | S | 808 | \$ | 102 | \$ | 416 | \$ | 170 | 5 | 120 | 5 | - |
| Streets | | | | | | | | | | | | |
| Annual Street Rehab (incl sidewalks) (included carryover of \$750k) | S | 1,750 | ¢ | 1,000 | ¢ | 250 | S | 250 | ¢ | 250 | | |
| Austin Street Widening - ROW Share (includes carryover of \$125k) | \$ | 1,730 | | 150 | Ф | 230 | Ф | 230 | Φ | 230 | | |
| Maroney Drive Extension Phase II | S | 350 | 3 | 150 | | | \$ | 350 | | | | |
| Starr Ave (West) - Widening & Sidewalks | S | 650 | S | 100 | \$ | 550 | Ψ | 220 | | | | |
| 169 Direct Connect South ROW Share | S | 1,000 | Ψ | 100 | \$ | | | | | | | |
| Streets Total | | 3,900 | Š | 1,250 | _ | | \$ | 600 | S | 250 | S | - |
| | | , | | 1 | | , | | | | | | |
| Special Projects: | | | | | | | | | | | | |
| Fleet Maintenance Facility | \$ | 1,400 | | | | | \$ | 1,400 | | | | |
| Opticon Traffic Signal Preemption | - \$ | 475 | | | \$ | 475 | | | | | | |
| Special Projects Total | \$ | 1,875 | \$ | - | S | 475 | \$ | 1,400 | S | - | \$ | |
| General Fund Grand Total | \$ | 16,608 | \$ | 1,392 | \$ | 4,826 | \$ | 3,900 | \$ | 4,490 | S | 2,000 |

Capital Improvement Program Expenditure and Funding Summary (all values in thousand dollars)

| AIRPORT CONSTRUCTION FUND | | Total Project Cost | FY 15 - 16 | FY 16 - 17 | | | | 1 | FY 7 - 18 | | FY - 19 | | FY 9 - 20 |
|---|----------------|--------------------------|----------------|---------------|---------------|----------|--------------|----|--------------|----------|------------|--|--------------|
| Community Facility: Airport RAMP Grant Terminal Building Perimeter Fence Grant West | \$ \$ \$ | 440 650 450 | 40 450 | \$ | 100 | \$ | 100 | \$ | 100 | \$ \$ | 100 650 | | |
| Perimeter Fence Grant East Airport Construction Fund Tota | \$ 1 S | 450 1,990 | 450 940 | S | 100 | \$ | 100 | \$ | 100 | \$ | 750 | | |
| SDECHA GRANT FUNG | | Total Project | FY | | FY | | FÝ | | EY 10 | | FY | | |
| SPECIAL GRANT FUND Special Projects: | _ | Cest | 15 - 16 | | 16 - 17 | | 7 - 18 | 18 | - 19 | 15 | 9 - 20 | | |
| CDBG Grant - PW/EOC Generators Special Grant Fund Tota | \$ | 231 231 | 231 231 | \$ | ¥ | \$ | - | \$ | - | S | - | | |
| HOTEL MOTEL TAX FUND | | Total Project Cost | FY 15 - 16 | | FY 16 - 17 | 1 | FY 7 - 18 | | FY - 19 | | FY - 20 | | |
| Community Facility: | | Cost | 10 10 | | 10 17 | | , 10 | 10 | | | | | |
| Railroad Depot Exhibits Zion Hill Church Exhibits | S S | 35 150 | | | ile - | \$ \$ | 35 150 | | | | | | |
| Zion Hill Church Parking Zion Hill Church Restoration (carryover \$1100) | \$ \$ | 100 1,100 | \$ 800 | \$ \$ | 100 300 | | | | | | | | |
| Hotel Motel Tax Fund Total | \$ | 1,385 | \$ 800 | S | 400 | S | 185 | \$ | - | \$ | | | |

Capital Improvement Program Expenditure and Funding Summary (all values in thousand dollars)

| UTILITY FUND | | Total Project Cost | | FY 15 - 16 | | Y - 17 | 1 | FY 7 - 18 | I | FY 8 - 19 | | FY 9 - 20 |
|--|----------|--------------------------|----|---------------|----------|------------|----------|--------------|----|--------------|----|--------------|
| Waterworks: | | | | | | | | | | | | |
| CDBG Grant Rd 2.2 Generators-Water Facilities (carryover \$750k) | \$ | 750 | S | 750 | | | | | | | | |
| CDBG Grant Rd Supplemental Generators (carryover \$300k) | \$ | 300 | | 300 | | | | | | | | |
| Central Heights Distribution System (carryover \$500k) | \$ | 1,000 | | 500 | \$ | 500 | | | | | | |
| Martinsville Elevated Tank Rehab (\$325 carryover) North Street Water Line Extension (SFA Nursing) (\$225k carryover) | \$ \$ | 325 225 | | 325 225 | | | | | | | | |
| Starr Ave (East) - Utility Relocations (\$100k carryover, \$90k return to Util Fund) | \$ | 100 | | 100 | | | | | | | | |
| Starr Ave (West) - Utility Relocations (\$25k carryover) | \$ | 25 | | 25 | | | | | | | | |
| Utility Relocation - South Street Widening (carryover \$200k) | \$ | 200 | | \$200 | | | | | | | | |
| Beltpress Installation (caryover \$300) | \$ | 1,100 | \$ | 1,100 | | | | | | | | |
| Water Well 4 & 5 (carryover 750k) | \$ | 1,100 | \$ | 1,100 | | | | | | | | |
| Water Well 10 (carryover \$300k) | \$ | 400 | | 300 | \$ | 100 | | | | | | |
| Water Well 13 (carryover \$100k return \$200k to Utility Fund) | \$ | 100 | | 100 | | | | | | | | |
| Water Well 16 (carryover \$100k return \$325k to Utility Fund) Water Well 14 (\$350k carryover.) | \$ \$ | 1,200 | | 100 1,200 | | | | | | | | |
| Post Oak Pump Station Repairs (carryover \$200k) | \$ \$ | 1,200 | | 200 | | | \$ | 1,000 | | | | |
| Water Line Additions & Replacements | \$ | 1,250 | | 250 | \$ | 250 | \$ | 250 | S | 250 | S | 250 |
| Utility Relocation - Austin Street Widening | \$ | 265 | \$ | 200 | s | 65 | | 200 | • | 220 | | 220 |
| Raw Water Alkalinity Control for SWPT (carryover to 2015-2016) | \$ | 250 | | | \$ | 250 | | | | | | |
| Beulaland Elevated Tank Rehab | \$ | 400 | \$ | 400 | | | | | | | | |
| Central Heights Ground Storage (carryover to 2015-2016) | \$ | 200 | | | \$ | 200 | | | | | | |
| Central Heights Elevated Storage | \$ | 1,300 | | | | | | | S | 1,300 | | |
| N Middle Plane Elevated Storage Tank | \$ | 1,500 | | | | | \$ | 1,500 | | 2 000 | | |
| SSPS - SWPS Interconnect Water Well 15 | \$ \$ | 2,000 | | | | | | | \$ | 2,000 | \$ | 1.500 |
| Utility Extension – Airport | \$ | 1,500 130 | | | | | \$ | 130 | | | Þ | 1,500 |
| Waterworks Total | | 16,920 | S | 7,375 | S | 1,365 | \$ | | S | 3,550 | \$ | 1,750 |
| | | | | , | | | | • | | • | | , |
| Wastewater: | | | | | | | | | | | | |
| CDBG Grant Rd 2.2 Generators/Streets-Sewer Facilities (carryover \$250k) | \$ | 250 | c | 250 | | | | | | | | |
| 24" Banita Creek Sewer Line Replacement (carryover of \$3400k into FY 15-16 & 16-17) | S | 6,500 | \$ | 1,000 | \$ | 5,500 | | | | | | |
| Dump Station for Septic Haulers (carryover \$50k) | \$ | 50 | \$ | 50 | Ψ | 3,300 | | | | | | |
| Grit Removal System Replacement (carryover of \$440k) | \$ | 1,200 | \$ | 1,200 | | | | | | | | |
| Pretreatment Permit Modification (carryover \$75k) | \$ | 75 | \$ | 75 | | | | | | | | |
| Starr Ave (East) - Utility Relocations (\$100k carryover, \$90k return to Util Fund) | \$ | 100 | \$ | 100 | | | | | | | | |
| Starr Ave (West) - Utility Relocations (carryover \$25k) | \$ | 25 | S | 25 | | | | | | | | |
| Utility Relocation - South Street Widening (carryover \$200) | \$ | 200 | \$ | 200 | | | | | | | | |
| WWTP Digester Bypass (carryover \$75k) Treatment Plant Aeration and Mixing Additions (formerly Oxidation Ditch) | \$ | 75 750 | \$ | 75 | ¢ | 750 | | | | | | |
| Sewer Line (san & stm) Additions/Replacements & Developer Reimb. | \$ | 1,250 | S | 250 | \$ \$ | 750 250 | æ | 250 | \$ | 250 | \$ | 250 |
| Orbal-Race Track Channel | \$ | 250 | ., | 230 | \$ | 250 | Ą | 230 | Φ | 230 | 9 | 230 |
| Utility Relocation - Austin Street Widening | \$ | 265 | \$ | 200 | \$ | 65 | | | | | | |
| Belt Press Building | \$ | 250 | | | | | \$ | 250 | | | | |
| Sludge Thickener System | \$ | 750 | | | \$ | 750 | | | | | | |
| Airport On-Site Sewer System | \$ | 50 | | | \$ | 50 | | | | | | |
| Wastewater Total | \$ | 12,040 | S | 3,425 | \$ | 7,615 | \$ | 500 | \$ | 250 | \$ | 250 |
| Special Projects: | | | | | | | | | | | | |
| Utility Fund Grand Total | S | 28,960 | S | 10,800 | \$ | 8,980 | \$ | 3,380 | \$ | 3,800 | \$ | 2,000 |
| | | Total | | | | | | | | | | |
| | | Project | | FY | F' | | | FΥ | | FΥ | | FY |
| SANITATION FUND | _ | Cost | | 15 - 16 | 16 - | 17 | 17 | ' - 18 | 18 | 3 - 19 | 19 | - 20 |
| | | | | | | | | | | | | |
| Solid Waste Collection & Disposal | | | | | | | | | | | | |
| Landfill Expansion | \$ | 850 | \$ | 250 | \$ | 600 | | | | | | |
| Landfill Methane Capture System (carryover \$75k) | \$ | 75 | \$ | 75 | • | 000 | • | | • | | | |
| Solid Waste Collection & Disposal Total | \$ | 925 | \$ | 325 | \$ | 600 | Þ | | \$ | 140 | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| Sanitation Fund Total | \$ | 925 | \$ | 325 | \$ | 600 | \$ | | \$ | 2 | \$ | 2: |



ITEM NO. 6

CITY OF NACOGDOCHES AGENDA INFORMATION SHEET:

PROJECT: Consider Amendment to City's Partially Self Funded Health Insurance Plan

MEETING DATE: August 18, 2015

DESCRIPTION: Jeff Summers with BancorpSouth Insurance Services will present annual update

and proposed plan changes for the City's Partially Self Funded Health Insurance Plan. Currently, the City only offers one plan design. Effective October 1, 2015 the City will offer two plan designs. The employee premiums for the Base Plan will continue to be paid by the City. There will also be a Buy-Up Plan available at an additional cost to the employee. Employees will be offered the optional Buy-Up Plan for a monthly contribution of \$50. Dependent coverage will be offered on the Buy Up plan as well, at an increased premium per month.

Proposed changes to City Paid Base Plan include:

i Increase Individual Deductible from \$750 to \$1,500

i Increase Office Visit Co-Pay \$30 to \$45i Increase Urgent Care Co-Pay \$30 to \$75

i Increase Emergency Room Co-Pay \$50 to \$200

i Increase Prescription Co-Pay \$10/\$25/\$50 to \$20/\$50/\$75/\$150

COST: n/a

BUDGET AMENDMENT REQUIRED?: n/a

FUNDING: Acct. Name & No. Original Budget Requested

RECOMMENDED

ACTION: Amend City's Partially Self Funded Health Insurance Plan as

presented

CLTY CONTACT: Pamela R Curbow, Director of Finance - 559-2526

ATTACHMENTS: 2015 2016 Health Insurance Plan Design Overview



Effective 10/1/2015

The City will offer a dual option Medical plan this year and will contribute \$487.21 per employee per month for both plans.

The City will pay the employee cost of the Base Plan which is a \$1,500 deductible plan and employees will have the choice to elect a richer benefit with the Buy-Up Plan which is a \$750 deductible, very similar to current benefits. Please see plan details and monthly rates below. Employees that wish to elect the Buy-Up Plan will need to complete an enrollment/change form during open enrollment meetings which will be held August 20th at the Rec Center.

| | Single Plan Option | | | | | |
|--|--|-------------------|--|--|--|--|
| MEDICAL | CURRENT PLAN EFFECTIVE 10/1/14 | | | | | |
| Plan Design | | | | | | |
| | In-Network | Out-Network | | | | |
| Deductible (Indiv / Fam) | \$750 / \$1,500 | \$950 / \$1,900 | | | | |
| Coinsurance | 80/20% | 60/40% | | | | |
| Out of Pocket (Indiv / Fam) | \$4,000 / \$8,000 | \$4,000 / \$8,000 | | | | |
| Deductible included in Out of Pocket | No | | | | | |
| Medical Copays included in Out of Pocket | No | | | | | |
| Lifetime Max | U | Inlimited | | | | |
| Medical Benefits (In-Network) | | | | | | |
| Office Visit (person less than age 19) | 100% a | fter \$30 copay | | | | |
| Office Visit (all other persons) | 100% after \$30 copay | | | | | |
| Preventative Services | 100% of allowable amount | | | | | |
| Maternity | Same as any illness | | | | | |
| Outpatient Lab / X-Ray | 100% of allowable amount | | | | | |
| Outpatient Complex Imaging | 80% after calendar year deductible | | | | | |
| Inpatient Care | 80% after calendar year deductible | | | | | |
| Outpatient Surgery | 80% after calendar year deductible | | | | | |
| Emergency Room (non admitted) | 80% of allowable amount after \$50 copay | | | | | |
| Urgent Care Center | 100% after \$30 copay | | | | | |
| Rx Benefits (In-Network) | | | | | | |
| Retail (30 day supply) | \$10 / \$25 / \$50 | | | | | |
| Mail order (30 day supply) | \$10 / \$25 / \$50 | | | | | |
| Deductible | N/A | | | | | |
| Rx Out of Pocket Maximum | N/A | | | | | |
| Additional Details | | | | | | |
| Network | BlueChoice | | | | | |
| Website | www.bcbstx.com | | | | | |
| Funding Rate & Payroll Deduction | Funding Rate | Payroll Deduction | | | | |
| Employee | \$427.05 | \$0 | | | | |
| Employee + Spouse | \$805.90 | \$378.86 | | | | |
| Employee + Child(ren) | \$773.37 | \$346.32 | | | | |
| Employee + Family | \$1,087.93 | \$660.88 | | | | |

| Dual Option | | | | | | | |
|---------------------|---|------------------------------------|-------------------------|--|-----------------------------|---------------------------------------|--|
| BASE PLAN EF | FECTIVE 10/1/15 | BUY-UP EFFECTIVE 10/1/15 | | | | | |
| | | | | | | | |
| In-Network | Out-Network | In-Network | Out-Network | | | | |
| \$1,500 / \$3,000 | \$3,000 / \$6,000 | \$750 / \$1,500 | \$1,500 / \$3,000 | | | | |
| 80/20% | 60/40% | 80/20% | 60/40% | | | | |
| \$5,100 / \$10,200 | \$10,000 / \$20,000 | \$4,750 / \$9,500 | \$10,000 / \$20,000 | | | | |
| Y | es | Yes | | | | | |
| Y | es | Yes | | | | | |
| Unli | mited | Unlimited | | | | | |
| | | | | | | | |
| 100% afte | r \$45 copay | 100% after \$30 copay | | | copay 100% after \$30 copay | | |
| 100% afte | r \$45 copay | 100% after \$30 copay | | | | | |
| 100% of allo | wable amount | 100% of allowable amount | | | | | |
| Same as | any illness | Same as any illness | | | | | |
| 100% of allo | wable amount | 100% of allowable amount | | | | ble amount 100% of allowable an | |
| 80% after calend | ar year deductible | 80% after calendar year deductible | | | | le 80% after calendar year deductible | |
| 80% after calend | ar year deductible | 80% after calendar year deductible | | | | 80% after calendar year deductible | |
| 80% after calend | ar year deductible | 80% after calendar year deductible | | | | | |
| 80% of allowable am | 80% of allowable amount after \$200 copay | | mount after \$100 copay | | | | |
| 100% afte | r \$75 copay | 100% after \$65 copay | | | | | |
| | | | | | | | |
| \$20 / \$50 | \$20 / \$50 / \$75 / \$150 | | 5 / \$50 / \$150 | | | | |
| \$20 / \$50 / \$75 | / Not applicable | \$10 / \$25 / \$50 | | | | | |
| N | I/A | N/A | | | | | |
| \$1,500 | / \$3,000 | \$1,850 / \$3,700 | | | | | |
| | | | | | | | |
| Blue | Choice | Blu | eChoice | | | | |
| | bstx.com | www.bcbstx.com | | | | | |
| Funding Rate | Payroll Deduction | Funding Rate | Payroll Deduction | | | | |
| \$487.21 | \$0 | \$537.00 | \$50.00 | | | | |
| \$919.43 | \$432.22 | \$997.68 | \$510.47 | | | | |
| \$882.32 | \$395.11 | \$957.41 \$470.20 | | | | | |
| \$1,241.19 | \$753.98 | \$1,346.82 \$859.61 | | | | | |



ITEM NO. 7

CITY OF NACOGDOCHES AGENDA INFORMATION SHEET:

PROJECT: Receive Nacogdoches Convention and Visitors Bureau annual report and approval

of marketing plan.

MEETING DATE: August 18, 2015

<u>DESCRIPTION</u>: The City of Nacogdoches contracts with Nacogdoches Convention and Visitor's

Bureau to provide tourism and convention marketing services. The CVB will present the annual report and request approval of the 2015-2016 marketing

plan.

COST: None

<u>CONTACT</u>: Judy McDonald

Interim Executive Director

936-564-7351

ATTACHMENTS: 2015-2016 Marketing Plan



NACOGDOCHES CONVENTION & VISITORS BUREAU MARKETING PLAN 2015-2016

About the Bureau

The Nacogdoches Convention & Visitors Bureau (NCVB) is the official destination marketing organization (DMO) for the City of Nacogdoches. Our mission is to position Nacogdoches as a tourist destination by attracting overnight visitors and positively affecting the city's economy.

In 2013, the City of Nacogdoches hired Destination Services to conduct an audit of the Nacogdoches County Exposition and Civic Center, Nacogdoches Main Street, Nacogdoches Historic Sites and the Nacogdoches Convention and Visitors Bureau. After results of the audit were presented to the various entities in 2014, the NCVB Board of Directors voted to contract with Destination Services to assist with the implementation of the recommended changes for its entity.

As a result, the NCVB is currently undergoing a transformation and restructuring process. Once the process is complete and the NCVB is fully staffed, the Marketing Plan will be revised to include measurable goals and any other strategic plans as deemed necessary.

Board of Directors

Dr. Mark Barringer, Chair

SFASU

John McLaren, Vice Chair

Hampton Inn

Kati Kennedy, Treasurer

Liberty Bell Bar

Jason Reese

SFASU

Maury Littleton

Party N' Things

Rick Still

Still Financial

Staff

Judy McDonald, Interim Executive Director Jannette Sparks, Marketing Director Mike Bay, Visitor Services Coordinator

Travel and Tourism Trends for 2015–2016

According to the Mar. 2015 U.S. Travel Outlook prepared by the U.S. Travel Association (USTA): "An improving labor market and growing disposable income, coupled with solid consumer confidence and moderate inflation..., have together bolstered the prospects for a more consumer-led recovery in 2015" nationwide.

Also according to the Jan. 2015 Destination Analysts' State of the American Traveler, "nearly one-third of Americans planned to increase leisure travel spending over the next 12 months.... The outlook for the coming year was unquestionably bright" (as cited by USTA).

The TripAdvisor TripBarometer Global Travel Economy Report provides another view on the health of the travel sector, updated monthly. According to the Mar. report, "two in five travelers stated they would increase their travel budget in 2015.... One in four travelers will spend less in 2015 than last year. Domestic traveler budgets were expected to average \$8,700 in 2015, the same as last year.... Business travel was also more optimistic in 2015" (as cited by USTA). Based on USTA forecasts, domestic leisure travel will grow by 1.6 percent and domestic business travel will grow by 1.7 percent in 2015; combined, the total domestic person-trip volume is expected to grow 1.6 percent—a slower growth rate than that forecasted for 2014. Total domestic travel spending in the U.S. will increase by 3.6 percent in 2015 (compared to 4.0 percent forecasted for 2014).

Other USTA forecasts for travel nationwide are:

- Total travel expenditures in the U.S.: up 4.1 percent in 2015, up 3.5 percent in 2016
- Total international visitors to the U.S.: up 4.1 percent in 2015, up 3.9 percent in 2016
- Total domestic person-trips: up 1.8 percent in 2016
- Leisure domestic person-trips: up 1.8 percent in 2016
- Business domestic person-trips: up 1.6 percent in 2016

"According to the Hotels.com Hotel Price Index, the cost of renting a hotel room climbed in 2014 for the fifth year in a row, rising by an average of 3 percent around the world. Hotel prices in North America saw the biggest increase, jumping 5 percent from 2013" (as cited by USTA). "The year-over-year change in U.S. revenue per available room continued its upward trajectory in [Jan. 2015], the 53rd sequential month of the up cycle, according to Fitch Ratings" (as cited by USTA). "Fitch said it expected to see further [Revenue Per Available Room] gains over the next one to three years. Accelerating GDP growth and limited new supply supported Fitch's outlook for a longer than average upcycle. Fitch expects RevPAR to increase by 6 percent during 2015, based on a 1 percent lift in occupancy and 5 percent [Average Daily Rate] growth."

According to data from STR, Inc., the U.S. hotel industry experienced positive results in the three key performance metrics during 2014. "Overall, in year-over-year results, the U.S. hotel industry's occupancy was up 3.6 percent to 64.4 percent; its average daily rate rose 4.6 percent to \$115.32; and its [RevPAR] increased 8.3 percent to \$74.28" (as cited by USTA).

Visitor Profile

The following details the demographics of the various market segments currently comprising the visitor profile for the destination.

Nacogdoches Visitor Demographics

- The demographic profile of visitors is primarily adults-only couples (74% of all observations).
- Average generational break down for ALL segments (Generation X represent over 43% of all travel in each segment)
- Generation Y (14-32) 30.9%
- Generation X (33-53) 46.1%
- Baby Boomer (54-71) 21.9%
- Silent Generation (72-89) 1.1%
- Well-educated travelers 94% of all segments has had some college experience, while at least 76% of all segments has a college degree or higher.

Business/Conference/Meeting

Estimated to be 47% of your overnight visitors

- Trip Purpose:
 - 65.2% Business
 - 34.8% Conference/Meeting
- Average age is 49
- Travel party:
 - 87.4% adults only
 - 12.6% adults traveling with children
- Visitation length:
 - 38.1% Daytrip, 61.9% Overnight (Overnight is 74.1% of Conf/mtg)
- 81% book accommodations within 1 month
- 50% of business travel books within a week
- 100% arrive by auto
- Rate Nacogdoches overall at 4.19
- 87% plan to visit again in the near future while 95% would recommend Nacogdoches to others
- 64.9% use Facebook, 60.2% use Mobile Applications, 86.9% use smartphone, 82.8% use GPS while traveling

• 96.3% have some college education

SFA State University

Estimated to be 21% of your overnight visitors

• Occupation:

35.5% Education-professor/teacher, 9.5% Student, 6.6% Professional/technical, 6.2% Executive/manager, 6.2% Homemaker/stay at home parent, 5.8% Healthcare industry

- Average age is 38.83
- Travel party:

72% adults only

12.6% adults traveling with children

Visitation length:

38.4% Daytrip, 61.6% Overnight

- 68.5% book accommodations within 1 month while 20.8% book within 2-3 months
- 100% arrive by auto
- Rate Nacogdoches overall at 4.39
- 92.8% plan to visit again in the near future while 97.3% would recommend Nacogdoches to others
- * 77.7% use Facebook, 74.8% use Mobile Applications, 95.1% use smartphone, 81.6% use GPS while traveling
- 93.9% have some college education

Leisure Overnight VFR

Estimated to be 6% of your overnight visitors

Occupation

28.8% Education-professor/teacher, 11% Self-employed, 9.6% Healthcare industry, 8.2% Professional/technical, 6.8% Executive/manager, 6.8% Homemaker/stay at home parent

- Average age is 41.7
- Travel party:

63% adults only

37% adults traveling with children

- 88.8% book accommodations within 1 month of travel
- 98.9% arrive by auto while 1.1% arrive by combinations fly/drive

- Rate Nacogdoches overall at 4.40
- 91.4% plan to visit again in the near future while 94.9% would recommend Nacogdoches to others
- 68.4% use Facebook, 58% use Mobile Applications, 91% use smartphone, 79.7% use GPS while traveling
- 93.8% have some college education

Leisure Overnight

Estimated to be 9% of your overnight visitors

- Occupation
 - 19.1% Retired, 14.6% Education-professor/teacher, 11.2% Professional/technical, 10.1% Healthcare industry, 7.9% Government/military, 6.7% Executive/manager, 6.7% Secretary/clerk/office
- Average age is 50.55
- Travel party:
 - 80.4% adults only
 - 19.6% adults traveling with children
 - 70.3% book accommodations within 1 month while 24.1% book within 2-3 months
 - 99% arrive by auto while 1% arrive by combinations fly/drive
- Rate Nacogdoches overall at 4.38
- 85.9% plan to visit again in the near future while 95.9% would recommend Nacogdoches to others
- 58.7% use Facebook, 55.8% use Mobile Applications, 84.5% use smartphone, 87.2% use GPS while traveling
- 87.9% have some college education

Leisure Day trippers

No overnights

- Occupation:
 - 25.8% Education-professor/teacher, 19.7% Retired, 9.1% Professional/technical, 8.3% Secretary/clerk/office, 7.6% Healthcare industry, 7.6% Homemaker/stay at home parent
- Average age is 48.38
- Travel party:
 - 72.3% adults only
 - 27.7% adults traveling with children
- Trip Purpose:

Departmental Plans

Marketing Department

The Marketing Department is responsible for delivering consistent messaging about Nacogdoches and the Bureau to visitors, meeting professionals, media and hospitality industry partners. The department increases awareness of Nacogdoches through advertising and public relations campaigns.

Strategy 1: Establish a unified brand for the NCVB.

Tactics:

- Contract with a third-party firm to propose a branding strategy utilizing previous market research.
- Implement proposed branding strategy and create a brand guidelines manual.
- Redesign marketing collateral to be aligned with proposed brand.

Strategy 2: Redesign website to be more customer friendly and increase conversions.

Tactics:

- Conduct an audit of the current website to determine which of the current content pages need to be migrated to the new site and ensure that content on new site is organized according to user preferences.
- Increase sales leads with updated dynamic convention/meeting planning section.
- Research adding a booking agent to reduce the number of clicks to completing the sale.

Strategy 3: Continue to generate positive statewide and national media coverage.

Tactics:

- Create press kit and story ideas that deliver authentic experiences and make readily available online as well as in print.
- Distribute press releases for local events and attractions that have the potential of overnight stays.
- Garner publicity via qualified individual travel writers and familiarization tours.

Strategy 3: Increase hotel occupancy and revenue targeting leisure tourists.

Tactics:

- Implement a highly targeted digital marketing strategy that increases our visibility to the consumer.
- Collaborate with tourism partners to plan/implement priority marketing efforts.
- Utilize print and television media buys to promote leisure activities.

Strategy 4: Enact a social media marketing strategy to position Nacogdoches competitively among its peer destinations.

Tactics:

- Create social media plan based on marketing plan to accomplish goals set forth herein.
- Utilize analytics to increase following and engagement on all social media accounts.
- Target posts to specified audience per account.

Group Sales Department

The sales department markets and sells Nacogdoches as the destination of choice for small market meetings and conventions. Once the sales position is filled, the department will implement a targeted sales strategy to secure business that fits our meeting space capabilities and provides key incremental revenues to lodging facilities.

With a prospective buyer for Hotel Fredonia and an impending close date on the facility, Nacogdoches will once again have a convention center within a lodging facility, which will greatly affect our sales strategy in the upcoming years. The incoming Group Sales Director will coordinate with the buyer and staff on when and how to start marketing the property once the prospective buyer has closed on the facility.

Please note: it typically takes a DMO salesperson six months to one year to familiarize himself or herself with the destination, and bids for conventions and meetings can range from one to three years out. So the results of the incoming Group Sales Director will not be quantifiable this year.

Strategy 1: Utilize the newly formed Sports Advisory Council to target the sports market.

Tactics:

- Recruit local sports industry decision-makers to serve on the Council.
- Take inventory of sports facilities.
- Collaborate/ coordinate with the City of Nacogdoches Parks and Recreation and Council on tournaments and potential sporting events generating overnight accommodations.

• Attend TEAMS 2015 (a sports travel conference with rights holder appointments)

Strategy 2: Partner with local business leaders from SFASU, associations, corporations and local residents to produce leads and generate sales.

Tactics:

- Educate local business leaders and residents about the NCVB and its convention/meeting services via speaking engagements at organization luncheons and meetings.
- Implement an annual email campaign to generate leads from local governmental, chamber and other business leaders via their personal memberships.
- Develop relationships with SFASU departmental chairs in order to increase academia-based conferences/meetings in Nacogdoches.

Strategy 3: Partner with the Nacogdoches County Expo and Civic Center to increase overnight stays and visitor spending.

Tactics:

- Work closely with the Nacogdoches County Expo and Civic Center to set up room blocks or discounted hotel rooms for events.
- Solicit local restaurant, retail and attraction discounts for various event attendees.
- Create personalized itineraries tailored to group needs.

Strategy 4: Utilize sales tools to generate leads and increase bids.

Tactics:

- Extend sales reach utilizing third-party sales databases, such as TXMet and empowerMINT.
- Create new sales kits aligned with our new branding strategy and tailored to our target markets.
- Increase lead generation and bid process efficiency via the newly designed website.

Visitor Services

The Visitor Center staff and volunteers are the face of Nacogdoches and provide services for the leisure and convention/meeting traveler. The department assists incoming visitors, responds to inquiries, provides collateral materials and sells Visitor Center merchandise.

In conjunction with the launch of the new marketing campaign and website in Spring 2016, the Visitor Center will introduce a new line of products for visitors.

Strategy 1: Generate increased visitor volume, length of stay and spending.

Tactics:

- Drive phone inquiries to the new interactive website.
- Work closely with event organizers, attractions and other community partners to ensure the NCVB has the most up-to-date information on things that appeal to our visitors.

Strategy 2: Increase revenue from retail sales.

Tactics:

- Evaluate and adjust pricing structure on current products.
- Develop new products based on visitor demands to be introduced with new NCVB brand launch.
- Train volunteers on up-selling techniques.

Strategy 3: Collect accurate consumer data.

Tactics:

- Create a new visitor sign-in sheet to capture more information about walk-in traffic.
- Revamp call log to be aligned with marketing efforts.
- Enter group sales calls into the third-party sales software to ensure no leads are lost.

Summary

The Nacogdoches Convention and Visitors Bureau has, as a result of the Destination Vision Plan, reorganized, restructured and refocused the efforts and strategies to market Nacogdoches as an overnight destination so as to increase the hotel occupancy tax revenues and the return on invested marketing dollars.



ITEM NO. 8

CITY OF NACOGDOCHES AGENDA I NFORMATION SHEET:

PROJECT: Receive Nacogdoches County Exposition/Civic Center annual report.

MEETING DATE: August 18, 2015

<u>DESCRIPTION</u>: A representative from the Nacogdoches County Expo Center will present annual

report summarizing activities over the past 12 month period as per the interlocal agreement between the City of Nacogdoches and the Nacogdoches County Exposition/Civic Center. The City of Nacogdoches pays the Nacogdoches County Expo/Civic Center \$95,000 per year from Municipal Hotel Occupancy Tax which shall be expended in a manner directly enhancing and

promoting tourism and the convention and hotel industry.

COST: None

CONTACT: Anita Scott

Nacogdoches County Expo/Civic Center Director

936-564-0849

ATTACHMENTS:

NACOGDOCHES COUNTY EXPOSITION CENTER COMPLEX INTERLOCAL AGREEMENT

STATE OF TEXAS

COUNTY OF NACOGDOCHES

L Parties

This Agreement is made and entered into by and between NACOGDOCHES COUNTY with its offices located at 101 W. Main, Nacogdoches, Nacogdoches County, Texas (the "County") and THE CITY OF NACOGDOCHES, an incorporated home rule municipality with its offices located at 202 E. Pillar, Nacogdoches, Nacogdoches County, Texas (the "City").

II. Authority

Each party is acting by and through its duly elected officials heretofore duly authorized to act. The parties are further acting in accordance with the Texas Constitution, the V.T.C.A., Government Code Section 791.001 et seq, the Interlocal Cooperation Act, V.T.C.A., Tax Code Section 351.001 et seq, and other statutes of the State of Texas.

III. Purpose and Findings

The County has the Nacogdoches County Expo/Civic Center (the "Expo/Civic Center") Such facilities include those described in V.T.C.A. Tax Code Section 351.001(2) which are used for the purposes described in V.T.C.A. Tax Code Section 351.IOl(a) including without limitation 351.IOI (a) (1), (2) and (3). Such purposes are governmental functions and services of both the County and City. This agreement will increase the efficiency and effectiveness of each party in delivering such functions and services.

IV. Formation

The parties agree to enter into and by this agreement do enter into an agreement whereby the City contracts with the County to perform, only through the Expo/Civic Center Complex (the 'Complex,) and only the following governmental services and functions of the City:

(1) the acquisition of sites for and the construction, improvement, enlarging, equipping, repairing, operation, and maintenance of convention center facilities or visitor information centers, or both:

- (2) the furnishing of facilities, personnel, and materials for the registration of convention delegates or registrants;
- (3) advertising and conducting solicitations and promotional programs to attract tourists and convention delegates or registrants to the City or its vicinity.

V. Compensation

The City shall pay the County the lesser of (1) \$95,000.00 per year or (2) 31% of the amount of revenue (other than fines, interest or penalties) received by the City from the Municipal Hotel Occupancy Tax under V.T.C.A. Tax Code Section 351 and Section 27 of the Code of Ordinances of the City of Nacogdoches. The compensation payable to the County shall be expended in a manner directly enhancing and promoting tourism and the convention and hotel industry as permitted by Subsection (a), (1), (2), and (3) of V.T.C.A. Tax Code Section 351.101. That revenue may not be used for general revenue purposes or general governmental operations of the County.

VI. Source and Limitation on Compensation

Such compensation shall be payable only from revenue actually received by the City which is derived solely from the Municipal Hotel Occupancy Tax collected under V.T.C.A. Tax Code Section 351 and Section 27 of the Code of Ordinances of the City of Nacogdoches. Such amounts shall be paid quarterly on the 10th day of November, February, May, and August of each contract year. Such compensation is further payable only from current Municipal Hotel Occupancy Tax revenues available to the City and in an amount which fairly compensates the County for the functions and services performed under this agreement.

VII. Term

The term of this agreement is for one (1) year; The term of this agreement shall automatically renew annually unless it is terminated by either party at least 90 days prior to the expiration of the current term.

VIII. Delegation

Pursuant to V.T.C.A. Tax Code Section 351.101, the City hereby delegates to the County the management and supervision of programs and activities funded with the compensation paid the County by the City. The provisions of V.T.C.A. Tax Code Section 351.101 are incorporated herein by reference with such force and effect as if set forth herein verbatim and the County agrees to do those things required therein of the person to whom such matters are delegated. County shall further provide to the City Secretary annually in writing prior to expenditure of hotel occupancy tax funds a list of the past year's and

Upcoming year's scheduled activities, programs or events which directly enhance and promote tourism and the convention and hotel industry.

IX. Independent Contractor

The County is an independent contractor in performance of this agreement and the management of the Expo/Civic Center. The County shall have exclusive control (within the parameters of this agreement) of the performance of the services and functions to be provided. All employees shall be those of the County only and the City shall have no power or right to control their work or in any way direct them.

X. Indemnity

To the extent permitted by law, the County shall indemnify and hold the City harmless for any all claims for damages, personal injury, and/or death that may be asserted against the City arising from the operations at the Expo/Civic Center or in any way related or having to do with this agreement.

XI. Non-Exclusive

The fact that the County receives revenue from the Expo/Civic Center operations or funds from sources other than the City shall not be a breach of this agreement unless such amounts affect the fair compensation of the County for services and functions provided for the City.

XII. Applicable Laws

Third party claims against members shall be governed by the Texas Tort Claims Act or other appropriate statutes, ordinances or laws of the State of Texas.

XIII. Non-Waiver

It is expressly understood and agreed that, in the execution of this agreement, no party waives, nor shall be deemed hereby to waive, any immunity or defense that would otherwise be available to its against claims arising in the exercise of governmental powers and functions.

XIV. Venue

Each party to this agreement agrees that if legal action is brought under this agreement, exclusive venue shall lie in Nacogdoches County, Texas.

XV. Governing Law

The validity of this agreement and of any of its terms or provisions, as well as the rights and duties of the parties hereunder, shall be governed by the laws of the State of Texas.

XVI. Severability

In case any one or more of the minor provisions contained in this agreement shall for any reason be held to be invalid, illegal, or unenforceable in any respect, such invalidity, illegality, or unenforceability shall not affect any other provision thereof and this agreement shall be construed as if such invalid, illegal, or unenforceable provision had never been contacted herein. Notwithstanding anything to the contrary, if any of the basic terms of this agreement such as the parties' legal ability to enter into it, the ability to pay for such functions and services, the source or percentage or amount of such payments or the qualification of the County or the Expo/Civic Center for funding by the Municipal Hotel Occupancy Tax, propriety of delegation of services or functions or the budgetary approval provisions of the agreement are found invalid, illegal, or unenforceable, then this agreement shall be voidable at will by either party.

XVII. Audits

The City may require the County to perform an annual performance audit of the Expo/Civic Center. The City will determine the scope of work and the County Expo/Civic Center will pay its pro rata share for said performance audit. Such pro rata share shall be the same percentage as the County Expo/Civic Center's share of the total amount of revenue (other than fines, interest or penalties) received by the City from the Municipal Hotel Occupancy Tax under V.T.C.A. Tax Code Section 351 and Section 27 of the Code of Ordinances of the City of Nacogdoches.

XVIII. Notice

Notices shall be written and mailed by certified mail or hand delivered to the chief executive officer of each party or his or her office.

XIX. Effective Date

This agreement between the parties shall become effective October 1, 2013, and shall continue in effect until it has been terminated according to this agreement.

XX. Modification

This agreement may be amended or modified by the mutual agreement of the parties NACOGDOCHES COUNTY EXPOSITION CENTER COMPLEX INTERLOCAL AGREEMENT

Page 4 of

hereto in writing to be attached to and incorporated into this agreement.

XXI. Total Agreement

This instrument contains all commitments and agreements of the parties, and oral or written commitments not contained herein shall have no force or effect to alter any term or condition of this agreement.

XXII. Headings

The headings of sections or paragraphs of this agreement are for convenience purposes only and in no way control, contradict or limit the contents of such sections or paragraphs.

XXIII. Approval

This agreement shall be executed by the duly authorized official(s) of each party as expressed in the approving resolution or order of the governing body of each such party, a copy of which is attached hereto as Exhibit "A" and "B" and this agreement shall remain in effect until rescinded by resolution or order of such governing body and notice of that action is transmitted in writing to all other parties to this agreement.

XXIV. Counterparts

The parties agree that their collective agreement may be evidenced by the execution of an identical counterpart of this instrument by the duly authorized officer(s) of each participant, and the failure of any member to enter into this agreement shall not affect the agreement between and among the parties executing the agreement.

Executed and effective as of September 17, 2013.

CITY OF NACOGDOCHES

COUNTY OF NACOGDOCHES

By:

DOCED WAN HORN

By:

JOE ENGLISI

County Judge



ITEM NO. 9

CITY OF NACOGDOCHES AGENDA INFORMATION SHEET:

PROJECT: Consider Nacogdoches Economic Development Corporation (NEDCO) annual

report and Professional Services Contract renewal.

MEETING DATE: August 18, 2015

DESCRIPTION: Nacogdoches Economic Development Corporation receives funding from

the City of Nacogdoches (NEDCO) for \$95,000 per year. NEDCO is responsible for coordinating economic development efforts in the

community.

RECOMMENDED

ACTION: Renew contract with the Nacogdoches Economic Development

Corporation.

CLTY CONTACT: Jim Jeffers, City Manager

jeffers@ci.nacogdoches.tx.us

936-559-2501

ATTACHMENTS: Contract

NACOGDOCHES ECONOMIC DEVELOPMENT CORPORATION PROFESSIONAL SERVICES CONTRACT

STATE OF TEXAS §

COUNTY OF NACOGDOCHES §

This agreement ("Contract" and Resolution) is made and entered into by the City of Nacogdoches, a municipal corporation, hereinafter referred to as "City", and the Nacogdoches Economic Development Corporation, a Texas non-profit corporation, hereinafter referred to as "NEDCO", each acting by and through its authorized officials.

For and in consideration of the agreements herein contained, the City and NEDCO hereby covenant and agree as follows:

ARTICLE I Services

In consideration of the City's agreement to pay monies to NEDCO from utility and tax revenues, as hereinafter provided, NEDCO agrees to undertake economic development activities for the promotion, recruitment and assisting retail, industrial and manufacturing business to relocate to the City of Nacogdoches and Nacogdoches County and further the expansion or retention of existing local business, to increase employment, reduce unemployment and underemployment and increase the local property and sales tax base, as hereinafter provided. The City sales and property tax base is best enhanced when businesses and industry locate inside the City limits.

The City resolves NEDCO is specifically authorized and contracted to act on the City's behalf to further the public purpose stated herein and in NEDCO's Articles of Incorporation, both of which the City approves.

Specifically, but without limitation, NEDCO agrees as follows:

- 1.1. To promote the construction, lease or use of local private or public facilities.
- 1.2. To conduct coordinated state, regional, and national advertising, publicity and promotion campaigns emphasizing facilities and incentives offered in the City to business and industry, as well as the benefits of locating in the greater Nacogdoches area.
- 1.3. To maintain and make available through the NEDCO website and upon demand a current database of property and facilities available for business and industry, as provided by property owners or their representatives.
- 1.4. To distribute by electronic and print media attractive and informative brochures or advertisements detailing advantages and incentives available.
- 1.5. To participate with appropriate state and federal agencies to assure favorable economic development activities are pursued.
- 1.6. To solicit economic development conventions and business development meetings for the education of local businesses.

- 1.7. To hire, manage, discharge and pay full-time staff necessary to undertake an aggressive economic development program for the City and vicinity.
- 1.8. To work closely with the City Manager and City Council to provide a unified economic development program.
- 1.9. To cause NEDCO to appear from time to time, at the request of City Council or the City Manager, to discuss NEDCO programs and activities.

ARTICLE II NEDCO Marketing Plan

In order for the City to monitor the operation of NEDCO hereunder, NEDCO shall submit for City Council review a comprehensive program of action (marketing plan) for each fiscal year. The marketing plan shall provide specific and detailed actions to be performed by NEDCO during the fiscal year in question. The marketing plan is to be submitted by the date requested by the City each year in advance of the City's fiscal year in question. Prior to NEDCO submitting a comprehensive program of action to City Council, the City Manager shall submit to NEDCO recommendations concerning the comprehensive program of action specific to City needs.

ARTICLE III Performance Evaluation

The City Manager, with the assistance of NEDCO, shall prepare an annual report for City Council on the effectiveness of NEDCO in achieving the services and goals in Article I. The report will address recruitment, retention and assistance provided local businesses and industry. The report shall also monitor economic development indicators, such as sales tax, housing starts, unemployment, total work force, per capita income, enrollment at Stephen F. Austin State University, active utility meters, new businesses/industry inside City limits, etc. The items listed in Article III are not inclusive.

ARTICLE IV Compensation

The City shall pay NEDCO \$23,750.00 quarterly for a total of \$95,000.00 annually for services.

ARTICLE V Term

The term of this agreement shall begin October 1, 2015, and shall remain in effect until September 30, 2016, renewable for additional one-year periods at the option of the City, subject to appropriations. NEDCO shall annually have an independent audit and prepare a report covering the terms set forth herein and all funds expended.

The following operating procedures are hereby adopted:

- 1) <u>Budget</u>. NEDCO shall submit to City a proposed program (including a marketing plan) and corresponding line item budget no later than September 1 of each year the contract is in effect for review and consultation.
- 2) Reports. A progress report of activities and financial operations shall be made at least semiannually.

- 3) Record Retention. All original documents, deeds, articles of incorporation, charters, 501-c(3) authorizations and similar fundamental documents will be maintained in perpetuity. All canceled checks and other financial records will be maintained for a period of six (6) years after the close of a fiscal year.
- 4) <u>Audit</u>. All accounting procedures, records and reports shall be available for inspection by a duly authorized representative of the City. An independent audit of the program's financial records or a report on agreed upon procedures, by a qualified Certified Public Accountant, shall be furnished to the City within one hundred twenty (120) days of the close of each fiscal year.

NEDCO shall use the funds provided by the City solely to further purposes stated herein. The program planning, preparation, and execution under this agreement shall be the sole responsibility of NEDCO, and NEDCO shall indemnify the City for any action taken or debt incurred by NEDCO contrary to provisions of this agreement. The obligation of the City shall be limited to the transmittal of funds as provided herein.

ARTICLE VI Withdrawal by NEDCO

NEDCO may withdraw from this agreement if the City materially breaches this agreement and such breach remains uncured for sixty (60) days after actual written notice to the City describing such breach and demanding its cure.

ARTICLE VII Withdrawal by the City

The City may withdraw from this agreement if NEDCO materially breaches this agreement and such breach remains uncured for sixty (60) days after the actual written notice to NEDCO describing the breach and demanding its cure.

ARTICLE VIII Term and Appropriations

In the event of termination or expiration of this Contract, the City payments to NEDCO for such current year shall be prorated and the portion for the balance of the contract year returned to the City.

ARTICLE IX Independent Contractor

- 9.1 The relationship of NEDCO to the City shall be that of independent contractor as to all services performed hereunder and not as an officer, agent, servant, or employee of the City. NEDCO shall have exclusive control of its operations hereunder, and the persons performing same, and shall be solely responsible for the acts and omissions of its officers, agents, servants, employees, contractors, and subcontractors. The doctrine of respondent superior shall not apply as between the City and NEDCO, its officers, agents, servants, employees, contractors, and subcontractors, and nothing herein shall be construed as creating a partnership or joint enterprise between the City and NEDCO.
- 9.2 NEDCO covenants and agrees to, and does hereby, indemnify, hold harmless, and defend City, its officers, agents, servants, and employees from and against any and all claims or

suits for property damage or loss and/or personal injury, including death, to any and all persons, of whatsoever kind or character, whether real or asserted, arising out of or in connection with this Contract, its performance or non-performance; and NEDCO hereby assumes all liability or responsibility for same.

9.3 Nothing in this agreement shall allow or authorize NEDCO to bind or obligate the City as to any expense, obligation, duty or incentive.

ARTICLE X Non-Exclusive

10.1. Both parties agree this agreement is non-exclusive. Each may engage in similar activities, programs, promotions, advertising, etc., either on their own or through other contractual agreements. Both agree such will not be a breach of this agreement unless it directly interferes with services to be provided, payments for such service or other conditions stipulated in this agreement.

Applicable Laws

10.2. Claims by or against the parties shall be governed by the Texas Tort Claims Act or other appropriate statutes, ordinances or laws of the State of Texas.

Non-Waiver

10.3. It is expressly understood and agreed that, in the execution of this agreement, no party waives, nor shall be deemed hereby to waive, any immunity or defense that would otherwise be available to it against claims arising in the exercise of governmental powers and functions.

Venue

10.4. Each party to this agreement agrees if legal action is brought under this agreement, exclusive venue shall lie in Nacogdoches County, Texas.

Governing Law

10.5. The validity of this agreement and of any of its terms or provisions, as well as rights and duties of the parties hereunder, shall be governed by the laws of the State of Texas.

Severability

10.6. In case any one or more of the minor provisions contained in this agreement shall for any reason be held to be invalid, illegal, or unenforceable in any respect, such invalidity, illegality, or unenforceability shall not affect any other provision thereof and this agreement shall be construed as if such invalid, illegal, or unenforceable provision had ever been contained herein.

Notice

10.7. Notices shall be written and mailed by certified mail or hand delivered to the chief executive officer of each party or such party's office.

Effective Date

10.8. This agreement shall become effective between parties hereto on day following execution of agreement by the parties, and shall continue in effect until it has been terminated according to this agreement.

Modification

10.9. This agreement may be amended or modified by mutual agreement of the parties hereto in writing to be attached to and incorporated into this agreement.

Headings

10.10. The headings of sections or paragraphs of this agreement are for convenience purposes only and in no way control, contradict or limit contents of such sections or paragraphs.

Approval

10.11. This agreement shall be executed by duly authorized official(s) of each party as expressed in the approving resolution of the governing body of each such party, a copy of which is attached hereto as Exhibit "A" and this agreement shall remain in effect until rescinded by resolution of such governing body and notice of that action is transmitted in writing to all other parties to this agreement.

Counterparts

10.12. The parties agree their collective agreement may be evidenced by execution of an identical counterpart of this instrument by duly authorized officer(s) of each participant, and failure of any member to enter into this agreement shall not affect the agreement between and among the parties executing the agreement.

Assignment

10.13 NEDCO may not assign this contract without prior written consent of City.

Open Records

10.14 NEDCO understands receipt of payment for these services may subject all or part of NEDCO's records to the Texas Public Information Act, but only to the extent required by law.

| Executed and effective as of the | day of | 2015. |
|--|--------------------------------|---|
| | | |
| | | |
| | | |
| | | |
| Jim Jeffers, City Manager City of Nacogdoches | Nancy Windham, Nacogdoches Eco | President/CEO nomic Development Corporation |



ITEM NO. 10

CITY OF NACOGDOCHES AGENDA INFORMATION SHEET:

PROJECT: Consider the appointment of one member to the Pine Grove Cemetery Board to

fill a vacancy.

MEETING DATE: August 18, 2015

DESCRIPTION: There continues to be a vacancy on the Pine Grove Cemetery Board since Ramon

Stripling resigned.

CLTY CONTACT: Brian W. Bray, Director of Community Services, 936-559-2935,

brayb@ci.nacoqdoches.tx.us

ATTACHMENTS: Interest to Serve Form

Pine Grove Cemetery Board Updated 1/2015

| Name | Initial Appointment | Term Expires | Number of Terms | Completed Open Meetings Training? |
|--------------------|----------------------|--------------|--------------------|-----------------------------------|
| Ida Sanders | 2/2006 | 1/2016 | 5 | Yes |
| Betty Davis-Jacobs | 3/2010 | 1/2016 | 3 | No |
| Berghardt Patton | 2/2012 | 1/2017 | 3 | No |
| L.E. Kidd | 1/2009 | 1/2017 | 4 | No |
| Ramon Stripling | 2/2012 RESIGNED 3/20 | 15 1/2016 | 2 | No |

Two-year terms

City of Nacogdoches Application for Appointment to City Boards and Committees

| Name of Board or Committee to which you are applying: | Pine Gro | 1/6 |
|--|-----------------------|--|
| Note: A person may serve on only two (2) | City boards or commit | tees at one time. |
| | ymond (First) | hamar |
| Name: $\frac{M_{f}}{\text{(Title)}}$ (Last) | (First) | (Middle) |
| Permanent Residence Address: 804 Jordan St. | #401 Noc. Tx | 75964 |
| Permanent Residence Address: October (Street) | (City) (State) | (Zip Code) |
| Preferred Mailing Address: (If different from above) (Street) (City) | (State) | (Zip Code) |
| (Thoma) | (Fax) | |
| Email Address: | | |
| Occupation: Retired | | |
| Employer: NoneTitle: _ | | |
| Are you a registered voter in the City of Nacogdoches? | No | |
| Are you a resident of the City of Nacogdoches? | No | |
| Length of residence: 177e In which Ward do | you reside? | |
| Do you, your spouse or your employer have any financia of Nacogdoches? Yes If Yes, please explain: | | |
| Do you, your spouse or your employer have any financia any land, materials, supplies or service? Yes No If Yes, please explain: | | |
| Do you, your spouse or your employer have any financia come before the Board or Committee to which you are s Yes If Yes, please explain: | eeking appointment? | |
| Convictions: Have you ever been convicted of violating ordinance? Yes No If so, give details. Do not include traffic violations. | | |
| | | numbs. national of reasoning control of the control |
| 'Rev. 12/09) | | Continued on Page 2 |
| Adlabuledged 2-17-15 | CITY SECRETA | ARY/GRANTS |

| City of Nacogdoches Application for Appointment to City Boards and Committees (Page 2) |
|---|
| Name: Buymond L. Berry Sr. |
| Name |
| BACKGROUND, Education: High School and some College |
| Professional: Machinist |
| Volunteer Experience/Community Service: Layperson at St. Paul C.M. Church |
| Areas of interest: Visit Sich and Shut-in at Norsing homes |
| Hospitals, and at their home |
| Please specify membership on any other governmental Board or Committee. List all Boards, Commissions, Corporations, Non-Profit Entities, Agencies, or other Entities of which you are currently a member and/or officer and/or employed by, and give the title and dates of any position that you have held in such organization. Organization: |
| Title: Dates: |
| Organization: |
| Title: Dates: |
| Reasons for Seeking Appointment: Please attach a brief narrative outlining your interests and qualifications for seeking appointment. You may also add a résumé or additional information. I have been an frevious Board member, and was as kee to rejain by Ida Sanders, preside I have rread and understand the instructions and appointment process. The foregoing and any attached statements are true, accurate and complete; and I agree that any misrepresentation or omission of facts may result in my disqualification for appointment. |
| 2 16 15 Signature Date |
| FILE COMPLETED FORM WITH CITY SECRETARY'S OFFICE BY DEADLINE FOR PROCESSING |
| Nacogdoches City Secretary P.O. Box 635030 Nacogdoches, Texas 75963-5030 Phone: 936-559-2504 |

(Original copy will be on file in the City Secretary's Office for 12 months.)

Fax: 936-559-2912

Note: Information provided on this form is public and subject to the Texas Public Information Act (Government Code Chapter 552)

City of Nacogdoches
Application for Appointment to City Boards and Committees

| Name of Board or Committee to which you are applying: CVB, Clipport, Main St, Jine Sh |
|---|
| Note: A person may serve on only two (2) City boards or committees ut one time. |
| Name: Title) (Last) (Hist) (Middle) |
| Permanent Residence Address: 4704 N University 1 #432 Nac 75965 (Street) (City) (State) Zip Code) |
| Preferred Mailing Address: |
| Preferred Phone and Fax: 93+267-2548 (cell) 936-468-7752 (FAX) |
| Email Address: angel hrewer 3 Quahoo. Com |
| Occupation: Mussing Instructor a Sellitt School of Mussing |
| Employer: SFA Title: Musing Faculty |
| Are you a registered voter in the City of Nacogdoches? Yes No |
| Are you a resident of the City of Nacogdoches? Yes No |
| Length of residence: 12 yrs In which Ward do you reside? NE Word |
| Do you, your spouse or your employer have any financial interest, direct or indirect in any contract with the City of Nacogdoches? Yes No If Yes, please explain: |
| Do you, your spouse or your employer have any financial interest, directly or indirectly, in the sale to the City of any land, materials, supplies or service? Yes No If Yes, please explain: |
| Do you, your spouse or your employer have any financial interest, directly or indirectly, in matters that might come before the Board or Committee to which you are seeking appointment? Yes No If Yes, please explain: |
| Convictions: Have you ever been convicted of violating any federal, state or municipal law, regulation or ordinance?YesNo If so, give details. Do not include traffic violations. |
| Rev. 12/09 DEC 1 3 2013 CITY SECRETARY/GRANTS Continued on Page 2 CITY SECRETARY/GRANTS |

| City of Nacogdoches Application for Appointment to City Boards and Committees Page 2 |
|---|
| |
| Name: |
| O |
| BACKGROUND |
| Education: BSN, MSN (mursing) |
| Professional: RN Jan 30 years |
| Volunteer Experience/Community Service: GODTEL TCCY, Water Qualit |
| Areas of interest: heathcare issues, literary preserving teste |
| nature, parks free, community spirit /activities, tu |
| Please specify membership on any other governmental Board or Committee. |
| List all Boards, Commissions, Corporations, Non-Profit Entities. Agencies, or other Entities of which you |
| are currently a member and/or officer and/or employed by, and give the title and dates of any position that |
| organization: TCCY (TN Commission on Children + Youth) |
| Title: Community member Dates: 1998-present |
| Organization: TNA (TW Nuses Chrociation) |
| Title: President Pistrict 9 Dates: 1/2011- present |
| Reasons for Seeking Appointment: Please attach a brief narrative outlining your interests and qualifications for seeking appointment. You may also add a résumé or additional information. |
| I have read and understand the instructions and appointment process. The foregoing and any attached statements are true, accurate and complete; and I agree that any misrepresentation or omission of facts may |
| result im my disqualification for appointment. |
| (12-13-2012 |
| Simulation 10 0010 |
| Signature Date |
| FILE COMPLETED FORM WITH CITY SECRETARY'S OFFICE BY DEADLINE FOR PROCESSING |

Nacogdoches City Secretary P.O. Box 635030

Nacogdoches, Texas 75963-5030

Phone: 936-559-2504 Fax: 936-559-2912

(Original copy will be on file in the City Secretary's Office for 12 months.)

Note: Information provided on this form is public and subject to the Texas Public Information Act (Government Code Chapter 552)

December 13, 2013

City of Nacogdoches
City Boards and Committees Appointments

Letter of Interests and Qualifications for Seeking Appointment

I am interested in helping the city of Nacogdoches by joining two of the boards and/or committees because I love this city and want to see it flourish even more! The downtown area with the beautiful brick street area is one of my favorite places to visit. This area is very warm, inviting, and appealing to people of all ages. I also love and regularly visit all the many walking trails/parks in our city. I frequently recommend the downtown area, trails, parks, and other areas of interest to residents, students, and visitors as I travel around.

I teach nursing students off campus at the SFA DeWitt School of Nursing. I spend most of my time promoting healthy practices to students and patients. Walking and relaxation are both a huge part of healthy living. While walking the trails, parks, and streets in the city, one gets a real sense of the abundant history too. I have met many interesting people as I walk through my favorite areas. I try to promote healthy lifestyles wherever I am.

I feel I am qualified to help on a board and/or committee based on my many years of dealing with people of all backgrounds, both as a nurse and educator. I have served on small boards in the past and am a current member of two large organizations. I volunteer as often as I can to help others in need. I would be happy to serve on any board and/or committee you think I am qualified for, but listed the ones I feel most interested in!

Sincerely,

Angel Brewer

Angel Brewer, MSN, RN (931) 267-2548 angelbrewer3@yahoo.com

EDUCATION:

December 2010

Grand Canyon University Master of Science in Nursing

Nurse Educator Program

Phoenix, Arizona

Master of Science in Nursing

May 1991

University of Texas Medical Branch (U.T.M.B.)

Bachelor of Science in Nursing Flexible-Option

Program

Galveston, Texas

Bachelor of Science in Nursing

May 1983

Thornton Community College Associate Degree

Nursing Program
South Holland, Illinois
Associate Degree in Nursing

Associate of Applied Science and Associate of Science

Degree

PROFESSIONAL EXPERIENCE:

August 2012-Present

Stephen F Austin State University

Dewitt School of Nursing

5707 North Street

Nacogdoches, TX 75965

936-468-7700

POSITION: Clinical Nursing Instructor RN Program

Job Duties: Responsible for teaching BSN program nursing students to care for a variety of patients in the medical-surgical areas. Teach in both classroom and

clinical settings.

Supervisor: Joanie Selman RN. Course Coordinator

December 2010-August 2012 Tennessee Technological University

1 William L Jones Drive Cookeville, Tennessee 38505 (931) 372-3888

POSITION: Clinical Nursing Instructor RN Program

Job Duties: Responsible for teaching BSN program nursing students to care for a variety of patients in medical-surgical areas.

Supervisor: Linda McQuiston RN, Clinical Coordinator

August 2011-January 2012

Pellissippi State Community College

10915 Hardin Valley Road Knoxville, Tennessee 37933 (865) 694-6400

POSITION: Nursing Professor

Job Duties: Teach students in an associate degree nursing program using an innovative, integrated curriculum of adult/pediatric content, in both classroom and clinical settings. Teach pediatric class content and pediatric clinical at East TN Children's Hospital in Knoxville.

Supervisor: Larry Goins RN, Dean of Nursing

April 2011-August 2011

River Park Hospital

1559 Sparta Street McMinnville, Tennessee 37110 (931) 815-4000

POSITION: Education Director

Job Duties: Develop and coordinate educational programs for nursing and hospital staff. Facilitate monthly nursing orientation for new hire nurses and new grads, mentor preceptor group, mentor new grads, review nursing competencies, design/teach nursing classes, manage staff Healthstream Learning Center courses online.

Supervisor: Lynn Peoples RN, CNO

March 2010-November 2010 All Children's Hospital

501 Sixth Avenue South St Petersburg, Florida 33701 (800) 456-4543

POSITION: RN Education Specialist

Job Duties: Responsible for de-centralized staff education and professional development. Facilitate monthly orientation for new hire nurses and patient care assistants. Coordinate education programs and activities for pediatric nursing staff.

Supervisor: Patty O'Donnell RN, Director of Clinical Education and Research

June 2005-March 2010

Cumberland Medical Center

421 South Main Street Crossville, Tennessee 38555 (931) 484-9511

POSITION: RN Patient Educator

Job Duties: Responsible for in-depth teaching of patients throughout the hospital on various topics (diabetes, ostomies, smoking cessation, Coumadin therapy, Lovenox therapy, infant CPR). Assisted with teaching staff CPR, PALS, ACLS.

Supervisor: Debra Graham RN, Director of Clinical Education

January 1998-Sept 2005

Cumberland Medical Center

421 South Main Street Crossville, Tennessee 38555 (931) 484-9511

POSITION: Same Day Surgery/Endoscopy Staff RN

Job Duties: Responsible for pre and post-op care of patients undergoing a wide variety of surgical procedures. Provided treatments for patients receiving injections, blood transfusions, IV therapies (Remicade, Gamma Globulin, Chemotherapy). Observation following procedures (CT scans, MRI's, biopsies, paracentesis, thoracentesis). Assisted in Endoscopy and PACU.

Supervisors: Rhonda Smith RN, SDS Supervisor Geneva Russell RN, Endoscopy Unit

September 2002-March 2010 Roane State Community College

276 Patton Lane Harriman, Tennessee 37748 (865) 882-4605

POSITION: Clinical Nursing Instructor RN Program

Job Duties: Responsible for training nursing students to care for patients with a variety of diagnoses at Cumberland Medical Center in Crossville, Tennessee. I helped initiate these nursing clinicals at my local hospital for students living in the immediate area, to reduce student travel time and to encourage local nurses to work in their hometown upon graduation.

Supervisor: Priscilla Spitzer RN, Nursing Program Director

November 2007-January 2008 Vanderbilt University Children's Hospital

2200 Children's Way Nashville, TN 37232 (615) 936-3347

POSITION: PRN Pediatric Staff RN

Job Duties: Completed extensive orientation process to prepare for working on Infant Unit PRN. After completing a few shifts, I was asked to either work full-time or resign due to my ability to work weekends only. Working weekends/holidays was my original agreement with this hospital since I worked full-time in Crossville.

Supervisor: Debbie Gardner RN

June 2002-March 2004

Cookeville Regional Medical Center 142 Fast Fifth Street

Cookeville, Tennessee 38501 (931) 528-2541

POSITION: PRN Staff RN

Job Duties: Worked PRN initially on a medical unit (4W) with an emphasis on medical oncology. Transferred after one year to the Same Day Surgery unit due to staff restructuring. Performed pre and post-op care on patients undergoing a wide variety of medical procedures. This supplemented my regular position in Crossville, Tennessee.

Supervisors: Syd Byrd RN (4W) and Hildegard Vaughn RN (SDS)

September 1996-March 1998 Hospice of Cumberland County

30 East Adams Street Crossville, Tennessee 38555 (931) 484-4748

POSITION: Staff Hospice RN

Job Duties: Performed home visits to terminally ill patients and their families. Emphasis placed on pain management, comfort measures, and emotional support.

Supervisor: Deborah Kokes RN, DON

October 1995-May 1996

Concepts of Care Home Health Agency 360 John Redditt

Lufkin, Texas 75904 (409) 634-2186

POSITION: Psychiatric Nursing Supervisor

Job Duties: Responsible for operation of the agency's psychiatric program in the East Texas area. Traveled to homes of elderly psychiatric patients to perform evaluations, admissions, routine home visits, and discharges. Collaborated with local psychiatrists, psychiatric hospitals/clinics, and other personnel in order to ensure continuity of psychiatric care for patients.

Supervisor: Annie Cooper RN, Assistant District Manager

March 1995-May 1996

Qualicare of East Texas, Inc.

1620 West Seale Nacogdoches, Texas 75961 (409) 560-6789

POSITION: Home Health RN

Job Duties: Traveled to homes of patients requiring follow-up home nursing care in the Lufkin-Nacogdoches area. Also worked PRN on a private duty pediatric case involving an eight-year-old ventilator-dependent child with multiple medical needs.

Supervisor: Nita Reynolds RN, Director of Nurses

March 1992-May 1996

Deep East Texas Mental Health and Mental Retardation Services (D.E.T.M.H.M.R.) 4101 South Medford Drive Lufkin, Texas 75901

(409) 639-1141

POSITION: PRN Staff RN for Pineywood's Hospital (03/1992- 05/1996)

Full-time Program RN for Cornerstone Early Childhood Intervention Program (01/1993- 03/1994)

Job Duties: At Pineywood's Hospital, I worked PRN as a shift charge nurse providing direct patient care for adults on a 16-bed locked psychiatric acute-care unit. Performed admission history/assessments, initiated seclusion procedures, performed limited telephone triage, collaborated with local city and county law enforcement officers in admitting/triaging new patient admissions after hours via commitment warrant, supervised LVN in medication administration and documentation, and supervised shift personnel in the performance of their duties (approximately three staff members).

Supervisor: Sue Jasper RN, Director of Nurses

Job Duties: In the Cornerstone early development program, I worked as the program's nurse for Nacogdoches, Shelby, San Augustine, and Sabine counties. I traveled to the homes of developmentally delayed children from birth to three years of age with other team members to perform trans-team assessments for evaluation of child eligibility to the program. Performed initial and bi-yearly health assessments, collaborated with local physicians, health care providers, and hospitals to ensure that the child/family's health care needs were met. Carried a caseload of five medically fragile children in addition to trans-team assessments. Billed for Medicaid casemanagement services when appropriate. Also served as acting service director in absence of my supervisor.

Supervisor: Bondred Derr M.Ed., Service Director

March 1994-March 1995

University of Texas Medical Branch (U.T.M.B.) Regional Perinatal Clinic

206 Mims Nacogdoches, Texas 75961 (409) 560-0515

POSITION: Full-time Staff RN II

Job Duties: Assisted providers (certified nurse midwives, nurse practitioners, residents, clinic faculty physician) in implementing direct patient care to maternal-child health patients in a clinic setting. U.T.M.B. operates thirty-seven (37) such satellite perinatal clinics in Texas which provide health care for women and children in rural areas, including: prenatal care for low and high-risk patients, postpartum follow-ups, family planning, well-child care and immunizations, dysplasia follow-ups, cancer-stop program, and gynecological evaluations. My responsibilities included weekly rotations with other staff nurses through the areas of obstetrics, pediatrics, dysplasia/cancer-stop/case management, and paperwork (prenatal and cancer-stop health histories), abnormal lab follow-ups, telephone and/or face-to-face triage, and facilitation of patient transfers to local hospitals or the tertiary center in Galveston for further evaluation.

Supervisor: Marcia Nelson, CNM, Clinic Director

March 1992-October 1992

Memorial Medical Center of East Texas

1201 Frank Street Lufkin, Texas 75901 (409) 634-8311

POSITION: PRN Staff RN

Job Duties: Worked PRN on the Life Care Unit, the hospital's voluntary in-patient psychiatric unit. Provided direct patient care for adults with a variety of psychiatric disorders.

Supervisor: Sue Petty RN, Nurse Manager

June 1991-October 1992

Memorial Medical Center of East Texas

1201 Frank Street Lufkin, Texas 75901 (409) 634-8311

POSITION: Full-time Staff RN

Job Duties: Staff nurse on a family-centered hospital maternity unit with five (5) LDR rooms, nine (9) post-partum rooms, and a sixteen (16) bed Level II nursery with two (2) newborn ICU beds. Provided direct patient care in labor and delivery, post-partum, and the nursery on twelve (12) hour shifts. Circulated for C-sections occasionally. Became certified in Neonatal Resuscitation.

Supervisor: Annie Olford RN, Nurse Manager

September 1986-June 1991

St. Mary's Hospital

404 Eighth Street Galveston, Texas 77550 (409) 762-5301

POSITION: Relief Staff RN (9/86-3/87) Full-time Staff RN (3/87-6/91)

Job Duties: Staff nurse in a Level II nursery. Assisted with transporting critically ill newborns to tertiary hospital (U.T.M.B.). Assisted pediatricians during C-sections to receive newborn infants. Educated parents in caring for their newborns and breastfeeding.

Supervisor: Shirley Silberson RN, OB Supervisor

July 1984-March 1987

University of Texas Medical Branch (U.T.M.B.) 301 University Blvd., Galveston, Texas 77550 (409) 772-1011

POSITION: Full-time Staff RN (07/1984-01/1986) Full-time Assistant Head Nurse (01/1986)

Job Duties: Staff nurse in the Child Health Center on a (16) bed pediatric unit comprised of cardio thoracic, renal, genitourinary, and diabetic patients. Promoted to Assistant Head Nurse for the 3-11 shift in January of 1986. Responsible for 3-11 shift operations and performed shift evaluations. Participated in the quality assurance committee and assisted in the development of "Fact Sheets", educational information for parents and staff.

Supervisor: Susan Johnson RN, Head Nurse

June 1983 - June 1984

St. Mary Medical Center 540 East Tyler Gary, Indiana 46350 (219) 882-9411

POSITION: Full-time Staff RN

Job Duties: Provided direct patient care on a general pediatric unit for six (6) months. Transferred to a medical-surgical unit for six (6) months due to staff restructuring.

Supervisors: Wilma O'Reilly RN, Head Nurse (Pediatrics) and Glenda Johnson RN, Head Nurse (4W)

PROFESSIONAL ASSOCIATIONS:

Member of Sigma Theta Tau Honor Society of Nursing

since 1991

Member of American Nurses Association

Member of Texas Nurses Association

Member of Tennessee Nurses Association

President District 9 Tennessee Nurses Association

since 2011

REFERENCES:

Reference list furnished upon request



ITEM NO. 11

CITY OF NACOGDOCHES AGENDA INFORMATION SHEET:

PROJECT: <u>EXECUTIVE SESSION</u>:

A. Deliberation regarding Economic Development negotiations under Local Government Code Section 551.087 as follows:

- 1. Discuss or deliberate regarding commercial or financial information that the City has received from a business projects that the City body seeks to have locate in the City of Nacogdoches and with which the City is conducting economic development negotiations; and
- 2. Deliberate the offer of a financial or other incentive to business prospects described by Subdivision 1 above.

MEETING DATE: August 18, 2015

Presentation will be made at Tuesday's meeting